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# Broadcasting ⚡ Jan 27

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SPECIAL REPORT

NATPE'S NEWS

# Broadcasting Jan 27

## A record year in broadcast station and cable system trading NATPE coverage from New Orleans

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## Sixth Cosby record this season gives NBC another win

For the sixth time this season, *The Cosby Show* on NBC broke its own rating/share record and led NBC to another weekly win. According to Nielsen's National Television Index for the week of Jan. 13-Jan. 19, NBC had an 18.4 rating and a 28 share. CBS had a 17.9/27 and ABC a 13.8/21.

*The Cosby Show's* winning numbers, 38.5/55, were the best for any sitcom since March 13, 1979, when *Three's Company* had a 38.5 rating. Also helping in the NBC win was another best-ever performance from *Family Ties* (34.8/49), and a best-ever share performance from *Golden Girls* (24.2/39).

The 11th win of the season for NBC came in a week when ratings statistics took a dip compared to the same week a year ago, when the Super Bowl aired. Compounding the problem was the usual midseason drop in network program coverage. HUT levels for the week were down 2% to 65.4 from last year's 66.5. Combined network ratings were down 7% to 50.1 from last year's 53.7. And combined network shares were down 4% to 76.8 from last year's 80.3.

The win for NBC came with only two nightly victories, Thursday and Saturday. Both of those nights featured two-hour blocks of half-hour comedies. CBS won four nights—Monday, Tuesday, Friday and Sunday. ABC was a winner on Saturday despite a 17th-ranked finish for *Dynasty* (20.4/30) and a 23d-place finish for *Hotel* (18.6/31). At 15th, *Who's the Boss* (20.8/30) was ABC's highest-ranked program of the week.

The Wednesday debut of CBS's *Crazy Like a Fox* (13.6/20) found it third in its 9-10 time period. In the second battle of the network Sunday night movies, NBC came out ahead this week with *Mafia Princess*, the week's sixth-ranked program. ABC premiered *The Redd Foxx Show* on Saturday at 8-9, to a 14.2/24.

■ Monday was a strong win for CBS, with every program winning its time period, including 11th-ranked *Kate & Allie* (21.9/31), and 12th-ranked *Newhart* (21.6/31). At 9-11, the *ABC Monday Night Movie* (14.5/22), *Right of the People*, edged out the *NBC Monday Movie* (14.1/21), *Fatal Vision, Part 2*.

■ Tuesday, often an ABC night, belonged to CBS, with the two-hour telecast (9-11) of the *Grand Ole Opry's 60th Anniversary* (20.9/32). ABC's regular schedule won at 8-8:30 with *Who's the Boss* (20.8/30), and tied NBC's *A Team* (20.4/29) at 8:30-9 with *Growing Pains* (20.4/29).

■ ABC's Wednesday win was attributable to its 9-11 hour-long series, their drop in ratings notwithstanding. A rebuilt CBS schedule could only manage a 13/20 overall to place third for the night. At 8-9, NBC's *Highway to Heaven* won the time period with a 19.9/29.

■ On Thursday, despite NBC's powerful numbers at 8-10, CBS took the 10-11 time period with 16th-ranked *Knot's Landing* (20.7/33). *Hill Street Blues* during that time had a 16.7/27. NBC's Thursday schedule combined for a 25.8/38, the week's highest-rated night by five points.

■ CBS had another strong night on Friday, as it won at 8-10 with *George Burns' 90th Birthday Party* (18.1/29), and eighth-ranked *Dallas* (23.2/36). At 10-11, NBC's *Miami Vice* (22.2/37) was the winner.

■ NBC's Saturday schedule featured the seventh- and 13th-ranked programs of the week in *Golden Girls* (24.2/39) and *227* (21.4/35), and won every one of its time periods. *The Redd Foxx Show* was second in its time period behind *Gimme a Break*.

■ Regardless of being beaten by NBC's movie at 9-11, CBS still won on Sunday with fourth-ranked *60 Minutes* (26.6/42) and third-ranked *Murder, She Wrote* (28.1/41).

| Rank | Show                       | Network | Rating/Share | Rank | Show                      | Network | Rating/Share | Rank | Show                       | Network | Rating/Share |
|------|----------------------------|---------|--------------|------|---------------------------|---------|--------------|------|----------------------------|---------|--------------|
| 1.   | The Cosby Show             | NBC     | 38.5/55      | 25.  | Simon & Simon             | CBS     | 17.2/27      | 48.  | Remington Steele           | NBC     | 13.9/23      |
| 2.   | Family Ties                | NBC     | 34.8/49      | 26.  | Moonlighting              | ABC     | 16.2/26      | 49.  | Dynasty II: The Colby's    | ABC     | 13.9/20      |
| 3.   | Murder, She Wrote          | CBS     | 28.1/41      | 27.  | George Burns Special      | CBS     | 18.1/29      | 51.  | Mary                       | CBS     | 13.8/20      |
| 4.   | 60 Minutes                 | CBS     | 26.6/42      | 28.  | Passion Flower            | CBS     | 18.1/28      | 52.  | Crazy Like a Fox           | CBS     | 13.6/20      |
| 5.   | Cheers                     | NBC     | 25.4/36      | 29.  | Cagney & Lacey            | CBS     | 18.0/29      | 53.  | Airwolf                    | CBS     | 13.2/22      |
| 6.   | Mafia Princess             | NBC     | 24.4/37      | 30.  | Facts of Life             | NBC     | 17.0/29      | 54.  | Love Boat                  | ABC     | 13.1/22      |
| 7.   | Golden Girls               | NBC     | 24.2/39      | 31.  | Blackie's Magic           | NBC     | 17.2/25      | 55.  | Bugs Bunny Special         | CBS     | 13.0/19      |
| 8.   | Dallas                     | CBS     | 23.2/36      | 32.  | Hill Street Blues         | NBC     | 16.7/27      | 56.  | Mr. Belvedere              | ABC     | 12.9/20      |
| 9.   | Night Court                | NBC     | 22.9/33      | 33.  | TV Bloopers & Prank Jokes | NBC     | 16.7/24      | 57.  | Spenser: For Hire          | ABC     | 12.8/21      |
| 10.  | Miami Vice                 | NBC     | 22.2/37      | 34.  | MacGyver                  | ABC     | 15.9/23      | 58.  | Funny                      | ABC     | 12.8/19      |
| 11.  | Kate & Allie               | CBS     | 21.9/31      | 35.  | Gimme a Break             | NBC     | 15.4/26      | 59.  | Riley Square               | CBS     | 12.8/18      |
| 12.  | Newhart                    | CBS     | 21.6/31      | 36.  | 20/20                     | ABC     | 15.4/24      | 60.  | Misfits of Science         | NBC     | 12.7/20      |
| 13.  | 227                        | NBC     | 21.4/35      | 37.  | Magnum P.I.               | CBS     | 15.2/22      | 61.  | Equalizer                  | CBS     | 12.2/20      |
| 14.  | Grand Ole Opry Anniversary | CBS     | 20.9/32      | 38.  | St. Elsewhere             | NBC     | 15.1/25      | 62.  | Benson                     | ABC     | 12.1/20      |
| 15.  | Who's the Boss             | ABC     | 20.8/30      | 39.  | Alfred Hitchcock Presents | NBC     | 15.1/21      | 63.  | Silver Spoons              | NBC     | 11.9/18      |
| 16.  | Knots Landing              | CBS     | 20.7/33      | 40.  | Amazing Stories           | NBC     | 14.9/22      | 64.  | Diff'rent Strokes          | ABC     | 11.8/18      |
| 17.  | Dynasty                    | ABC     | 20.4/30      | 41.  | Riptide                   | NBC     | 14.9/21      | 65.  | Lady Blue                  | ABC     | 10.9/18      |
| 18.  | Growing Pains              | ABC     | 20.4/29      | 42.  | Club Med                  | ABC     | 14.8/23      | 66.  | Twilight Zone-Movie        | CBS     | 10.8/18      |
| 19.  | Highway to Heaven          | NBC     | 19.9/29      | 43.  | Hardcastle & McCormick    | ABC     | 14.8/21      | 67.  | He's the Mayor             | ABC     | 9.4/15       |
| 20.  | A Team                     | NBC     | 19.7/29      | 44.  | Webster                   | ABC     | 14.6/24      | 68.  | Punky Brewster             | NBC     | 9.2/15       |
| 21.  | Falcon Crest               | CBS     | 19.1/32      | 45.  | Right of the People       | ABC     | 14.5/22      | 69.  | Ripley's Believe It or Not | ABC     | 8.3/13       |
| 22.  | Scooter & Mrs. King        | CBS     | 18.9/27      | 46.  | *Redd Foxx                | ABC     | 14.2/24      | 70.  | Phil Guy                   | ABC     | 6.7/11       |
| 23.  | Hotel                      | ABC     | 18.6/31      | 47.  | Knight Rider              | NBC     | 14.1/22      | 71.  | Shadow Chasers             | ABC     | 5.0/7        |
| 24.  | Hunter                     | NBC     | 18.4/31      | 48.  | Fatal Vision, part 2      | NBC     | 14.1/21      |      |                            |         |              |

\*Indicates premiere episode

tains Tremble, In Company Business and Witness to Revolution: The Story of Anna Louise Strong—as being pro-Communist propaganda.) If PBS continues its practices, said Irvine, “I would think that a lot of people in this country will say, ‘Why are we spending over \$200 million on public broadcasting?’ I would think that in these days of stringency, of budget reductions, that there might be opportunities to substantially cut funding for public broadcasting.” He said a letter he received from Senator Barry Goldwater (R-Ariz.), chairman of the Senate subcommittee that oversees public broadcasting, “expressed a strong dislike of a lot of the [PBS] programing”—especially that of Eastern stations such as WGBH-TV Boston

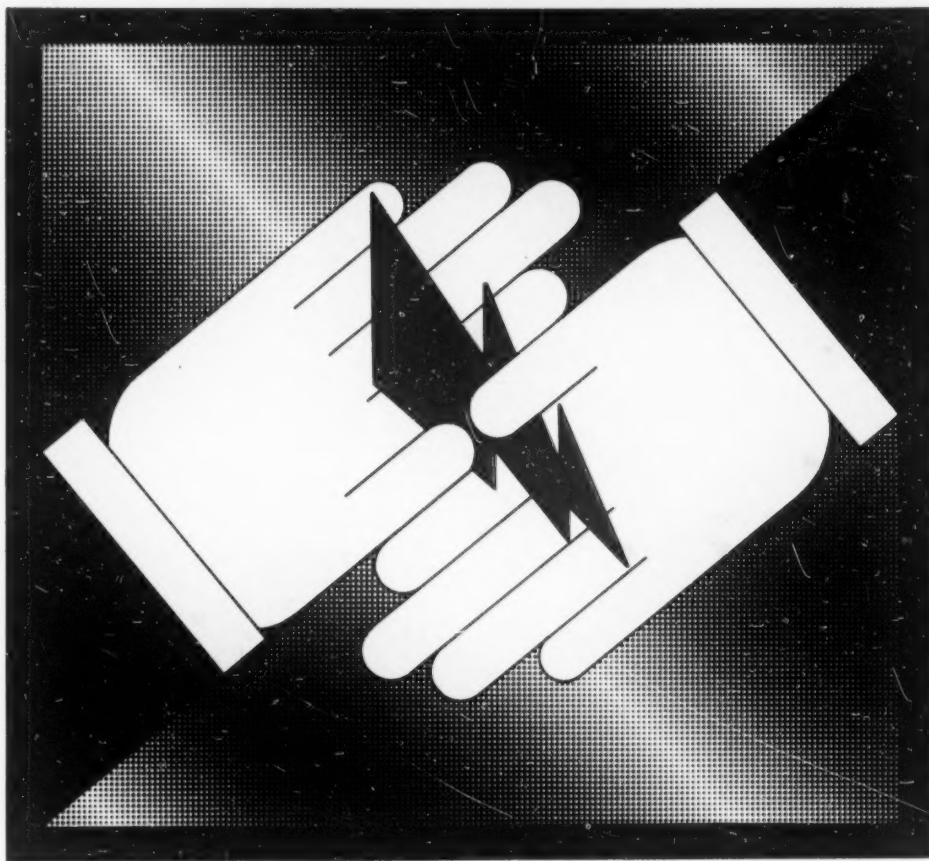
and WNET(TV) New York.

Asked whether AIM would try to distribute its program through other means, Irvine said the organization has plans to write to the country's public television stations “telling them what has happened, to make them aware of what their people around PBS have done. . . . There are good stations out there. There are good managers who would see that this is a mistake on the part of headquarters down at L'Enfant Plaza.” Irvine said AIM also has talked with Ted Turner and may speak with Rupert Murdoch about airing the show, and that Vestron has shown interest in distributing videocassettes.

The first AIM documentary has already been translated into Vietnamese and put on

videotape, and the second is being dubbed for a February premiere in Los Angeles. “I can't tell you the appreciation that [the Vietnamese in America] have shown for what AIM has done in correcting the record with our first film,” Irvine said.

Suzanne Weil said the AIM documentary tells the American public nothing it hasn't heard before. The issue of the media's involvement in the Vietnam war “was addressed in the [PBS] series itself,” she said. “It has been addressed in several MacNeil/Lehrer programs. . . . We just reran something called *The Military and the News Media*.” AIM's story “is told in a very one-dimensional way,” said Weil, who denied that PBS's decision not to run the AIM docu-



## Changing Hands 1985

### **Broadcast station sales go through the roof Transactions total more than \$5 billion Another record for cable deals**

The traceable dollar value of broadcasting stations changing hands in 1985 was an astronomical \$5,668,261,073, double the previous record for a year of station trading. And the 1985 figure substantially understates the true worth of transfers that included major groups lumped with other assets in corporate takeovers, mergers and buyouts for which only gross prices are known.

Never had there been a year of such tumultuous selling and buying. The companies owning two of the three television networks were sold, and the owner of the third was restructured to avert a takeover. Involved in the buying and selling were many of the major groups: Storer, Cox, Evening News Association, Gulf, Taft, Times Mirror, Group W, Gannett, Hearst, Tribune, Scripps Howard. Springing into prominence were such newcomers as Rupert Murdoch, Kohlberg Kravis Roberts & Co. and Price Communications.

This year, new records were set in FM stand-alones, AM-FM combinations and TV stations. Not only were the deals bigger, there were more deals in major markets coast to coast. In every market in the top 11 and all but one in the top 23, at least one TV station changed hands. Five TV stations were traded in Los Angeles, four in New York and Chicago, three in Washington.

The largest sales of last year could not be evaluated since they involved the transfer of station groups along with extensive other interests. Without including the transfer of NBC stations to General Electric, ABC to Capital Cities, Storer to KKR, the Evening News Association to Gannett and Cox to private status by its founding family, the 1985 total for AM stations, FM stations, AM-FM combinations, VHF and UHF television and radio-TV groups sold was \$5,668,261,073. The previous yearly record was set in 1983, when

\$2.8-billion worth of properties changed hands. The figure for 1984 was \$2.1 billion.

The effect of the FCC's relaxation of ownership limits for broadcast properties generating new buyers from old companies accounts for a large portion of the upturn in stations totals, but the biggest reason was the sudden realization of the financial community of the profitability of broadcast properties, resulting in the wide availability of money for broadcast acquisitions. The volatility of the market was emphasized by KKR's sale of KTLA(TV) Los Angeles, an inde-

pendent VHF, to the Tribune Co. for \$510 million, twice the price KKR paid for the station two years before.

The biggest broadcast-related sale of last year, although not yet closed, was General Electric's \$6.3-billion purchase of RCA. NBC, only a slice of RCA, will become an even smaller slice of what will be one of the biggest U.S. corporations with annual sales of over \$40 billion.

Capital Cities Communications Corp. swallowed ABC in a transaction valued at \$3,429,909,422. Capcities became the first entity to

## 32 years of station transactions

Dollar volume of transactions approved by FCC

Number of stations changing hands

|              | Total            | Radio only      | Groups*         | TV              |              | Radio  | Groups | TV  |
|--------------|------------------|-----------------|-----------------|-----------------|--------------|--------|--------|-----|
| <b>1954</b>  | \$ 60,344,130    | \$ 10,224,047   | \$ 26,213,323   | \$ 23,906,760   | <b>1954</b>  | 187    | 18     | 27  |
| <b>1955</b>  | 73,079,366       | 27,333,104      | 22,351,602      | 23,394,660      | <b>1955</b>  | 242    | 11     | 29  |
| <b>1956</b>  | 115,605,828      | 32,563,378      | 65,212,055      | 17,830,395      | <b>1956</b>  | 316    | 24     | 21  |
| <b>1957</b>  | 124,187,660      | 48,207,470      | 47,490,884      | 28,489,206      | <b>1957</b>  | 357    | 28     | 38  |
| <b>1958</b>  | 127,537,026      | 49,868,123      | 60,872,618      | 16,796,285      | <b>1958</b>  | 407    | 17     | 23  |
| <b>1959</b>  | 123,496,581      | 65,544,653      | 42,724,727      | 15,227,201      | <b>1959</b>  | 436    | 15     | 21  |
| <b>1960</b>  | 99,341,910       | 51,763,285      | 24,648,400      | 22,930,225      | <b>1960</b>  | 345    | 10     | 21  |
| <b>1961</b>  | 128,804,167      | 55,532,516      | 42,103,708      | 31,167,943      | <b>1961</b>  | 282    | 13     | 24  |
| <b>1962</b>  | 101,742,903      | 59,912,520      | 18,822,745      | 23,007,638      | <b>1962</b>  | 306    | 8      | 16  |
| <b>1963</b>  | 105,303,078      | 43,457,584      | 25,045,726      | 36,799,768      | <b>1963</b>  | 305    | 3      | 16  |
| <b>1964</b>  | 205,756,736      | 52,296,480      | 67,185,762      | 86,274,494      | <b>1964</b>  | 430    | 20     | 36  |
| <b>1965</b>  | 135,123,766      | 55,933,300      | 49,756,993      | 29,433,473      | <b>1965</b>  | 389    | 15     | 32  |
| <b>1966</b>  | 135,718,316      | 76,633,762      | 28,510,500      | 30,574,054      | <b>1966</b>  | 367    | 11     | 31  |
| <b>1967</b>  | 172,072,573      | 59,670,053      | 32,086,297      | 80,316,223      | <b>1967</b>  | 316    | 9      | 30  |
| <b>1968</b>  | 152,455,412      | 71,310,709      | 47,556,634      | 33,588,069      | <b>1968</b>  | 316    | 9      | 20  |
| <b>1969</b>  | 231,697,570      | 108,866,538     | 35,037,000      | 87,794,032      | <b>1969</b>  | 343    | 5      | 32  |
| <b>1970</b>  | 174,785,442      | 86,292,899      | 1,038,465       | 87,454,078      | <b>1970</b>  | 268    | 3      | 19  |
| <b>1971</b>  | 393,547,924      | 125,501,514     | 750,000         | 267,296,410     | <b>1971</b>  | 270    | 2      | 27  |
| <b>1972</b>  | 271,330,537      | 114,424,673     | 0               | 156,905,864     | <b>1972</b>  | 239    | 0      | 37  |
| <b>1973</b>  | 230,381,145      | 160,933,557     | 2,812,444       | 66,635,144      | <b>1973</b>  | 352    | 4      | 25  |
| <b>1974</b>  | 307,781,474      | 168,998,012     | 19,800,000      | 118,983,462     | <b>1974</b>  | 369    | 5      | 24  |
| <b>1975</b>  | 259,485,961      | 131,065,860     | 0               | 128,420,101     | <b>1975</b>  | 363    | 0      | 22  |
| <b>1976</b>  | 290,923,477      | 180,663,820     | 1,800,000       | 108,459,657     | <b>1976</b>  | 413    | 3      | 32  |
| <b>1977</b>  | 289,871,604      | 161,236,169     | 0               | 128,635,435     | <b>1977</b>  | 344    | 0      | 25  |
| <b>1978</b>  | 651,728,398      | 331,557,239     | 30,450,000      | 289,721,159     | <b>1978</b>  | 586    | 5      | 51  |
| <b>1979</b>  | 1,116,648,000    | 335,597,000     | 463,500,000     | 317,581,000     | <b>1979</b>  | 546    | 52     | 47  |
| <b>1980</b>  | 876,084,000      | 339,634,000     | 27,000,000      | 534,150,000     | <b>1980</b>  | 424    | 3      | 35  |
| <b>1981</b>  | 754,188,067      | 447,838,067     | 78,400,000      | 227,950,000     | <b>1981</b>  | 625    | 6      | 24  |
| <b>1982</b>  | 998,398,244      | 470,722,833     | 0               | 527,675,411     | <b>1982</b>  | 597    | 0      | 30  |
| <b>1983</b>  | 2,854,895,356    | 621,077,876     | 332,000,000     | 1,902,701,830   | <b>1983</b>  | 669    | 10     | 61  |
| <b>1984</b>  | 2,118,056,053    | 977,024,266     | 234,500,000     | 1,252,023,787   | <b>1984</b>  | 782    | 2      | 82  |
| <b>1985</b>  | 5,668,261,073    | 1,414,816,073   | 962,450,000     | \$3,290,995,000 | <b>1985</b>  | 1,558  | 218    | 99  |
| <b>Total</b> | \$19,348,633,777 | \$7,542,079,256 | \$2,835,119,833 | \$9,993,218,764 | <b>Total</b> | 11,188 | NA     | 982 |

Note: The dollar volume figures represent total considerations reported for all transactions with the exception of minority interest transfers in which control of the stations did not change hands and stations sold as part of larger company transactions, such as Capcities buy of ABC. All sales have been approved by the FCC. Also, prior to 1978, a combined AM-FM facility (now groups) was counted as one station in computing the total number of stations traded.

\*Prior to 1971, figures represent total number of deals involving both radio and television

stations. Beginning in 1971, when the FCC's one-to-a-customer rule, prohibiting the sale of co-located TV and radio stations, became effective, figures represent the total number of separately located TV and radio stations that were sold in packages. In 1985, the mergers of large groups with interests other than broadcast stations could not be evaluated, since individual station values were not broken out of the larger sales. Group sales totals are now limited to compilations of "pure" stations sale—those only concerning TV and radio stations.

buy a major network since United Paramount Theaters, headed by Leonard Goldenson, took over ABC 33 years ago. Some radio properties involved in the transaction remain to be divested to comply with FCC crossownership rules, but Capacities/ABC wound up with eight TV's, making it the largest TV group in the country, with coverage of 24.39% of the U.S. TV market. The \$3.5-billion price tag was softened somewhat by the proceeds from properties already spun off under FCC rules. The sales of Capacities' cable systems, four television stations and seven radio stations totaled \$1,036,500,000, with sales of AM-FM combinations in Los Angeles, Chicago, New York and San Francisco still to come.

Kohlberg Kravis Roberts & Co.'s 11th-hour purchase of Storer Communications for \$2.5 billion ended takeover attempts by Coniston Partners (Committee for the Full Value of Storer) that Storer had been fighting. KKR, which has become the pre-eminent practitioner of the leveraged buyout, scored a hat trick with the purchase of Storer, since it purchased Golden West in 1983 and Wometco in 1984. After the sale of KTLA, KKR/Storer was the seventh largest TV group owner with a 13.73% penetration of the U.S. market. Storer owns seven TV's and cable systems serving 1.5 million subscribers.

The members of the Cox family and the company management that own Cox Enterprises took that company private with a tender offer for the remaining 59.8% of the shares outstanding. With an offer of \$75 per share, the value of the buyout was placed at about \$1.3 billion. Cox owns cable systems serving 1.76 million subscribers, five AM's, seven FM's and seven TV's and is the 10th largest TV group owner with an 8.645% penetration.

Gannett's purchase of the Evening News Association for \$717 million ended the takeover challenge to that company by both L.P. Media, a group headed by producer Norman Lear and Jerrold Perenchio, and McLean, Va.-based businessman and Washington Redskins owner Jack Kent Cooke. Included in the sale were five TV's, two radio stations and nine newspapers, including the *Detroit Free Press*. Gannett spun off three of the ENA TV stations to Knight-Ridder Broadcasting and ENA's Detroit radio stations to a group of

Detroit businessmen. One of the stations acquired, WDVM-TV Washington, which is in the same market as Gannett's headquarters in Arlington, Va., where *USA Today* is produced, was determined by the FCC not to violate the crossownership rules since the newspaper is a national paper. Gannett was given until Oct. 1, 1989, to sell WCZY-AM-FM Detroit, which it already owned, or *The Detroit News*, acquired in the ENA purchase, by the time the stations' licenses expire.

□

For radio, the news has been equally spectacular. There were 1,558 radio stations sold in 1985, double the 782 stations sold in 1984. Radio-only station sales accounted for \$1,414,816,073. That was almost 69% higher than last year's record of \$977 million. With the increase in the number of stations sold came a decrease in average price per station, \$980,097 in 1985, down from 1984's record of almost \$1.2 million. Last year saw a new record for radio-only group sales. Taft sold five radio stations to CBS for \$107.5 million, topping the sale of the Harte-Hanks radio group for \$76.5 million in 1984. The second biggest radio trade in 1985 was Malrite's purchase of three stations from ABC for \$75.5 million.

The record for FM stand-alones fell, again, with the sale of KJOI(FM) Los Angeles for \$44 million. That price also briefly held the record for AM-FM combinations, set earlier when KTNQ(AM)-KLVE(FM) Los Angeles went to H&W Communications for \$40 million. However, Capacities' sale of WPAT-AM-FM Patterson, N.J., to Park Communications for \$49 million set the 1985 record.

□

Television station sales cannot be totaled in value since many stations were sold last year as parts of large properties with no individual prices assigned to the stations. The total value of traceable sales of TV stations was \$3.290 billion in 1985, nearly three times the \$1.252 billion of 1984.

The summary of sales of all stations and groups over \$1 million follows.

## WHY BE A LITTLE FISH IN A BIG POND?

### SWIM OVER TO WPBN-TV IN TRAVERSE CITY, MICHIGAN.

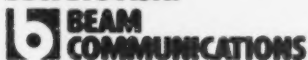
WPBN-TV is the newest member of the Beam Communications "Big Fish" network. And, the Traverse City-Cadillac-Cheboygan market is the fastest growing market in the Midwest.

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WCFT-TV, CBS, Tuscaloosa, AL

KYEL-TV, NBC, Yuma, AZ - El Centro, CA

WDAM-TV, NBC, Laurel-Hattiesburg, MS

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## Groups

In a year of mergers, buyouts and unprecedented station trading, it was necessary to create a new category for BROADCASTING's annual "Changing Hands" special report: sales of station groups. (Some of the biggest group transfers cannot be evaluated; they were parts of corporate changes that also included other assets in total purchase prices. Examples were GE's proposed \$6.3-billion takeover of RCA with all of the latter's manufacturing and marketing resources as well as its NBC radio and television networks and stations; Capcities' \$3.5-billion acquisition of ABC and its publishing, video, radio and television operations; the Kohlberg Kravis Roberts takeover of Storer's television stations and many cable systems; the Cox families' taking private Cox Communications and its broadcast, cable and auto auction holdings, and Gannett's purchase of the Evening News Association and newspaper and broadcasting properties.)

□ The largest pure station transaction last year was Metromedia's sale of its seven TV stations to the Australian newspaper publisher, Rupert Murdoch, who became a U.S. citizen. Murdoch, who purchased 20th Century Fox last year with Denver oilman Marvin Davis (who later sold his interest in Fox to Murdoch), bought the Metromedia TV

stations for \$2 billion and spun off one, WCVB-TV Boston, to Hearst for \$450 million. Murdoch was given two years by the FCC to rid himself of newspapers or newly acquired television stations in New York and Chicago where he ran afoul of crossownership rules. Murdoch also bought the Metromedia Producers Corp. syndication and programming arm later in the year for \$40 million. Murdoch becomes the proprietor of the fifth biggest TV station group in terms of total station coverage: reaching 18.295% of total U.S. television homes. John Kluge, who had taken Metromedia private 11 months earlier for \$1.45 billion, was left with Metromedia's radio group, various entertainment enterprises and outdoor advertising properties that were sold last week (see "Bottom Line," this issue). Kluge also sold KHOW(AM) Denver for \$11 million, a high for the year in stand-alone AM's.

□ Also closing last year was Taft's \$760-million purchase of Gulf Broadcasting and its radio and television group. That sale moved Taft into the number-eight spot of TV group broadcasters with an 11.205% penetration of the U.S. Taft later spun off five radio stations to CBS (see below).

□ Next was the purchase of WXYZ-TV Detroit and WFTS-TV Tampa, Fla., by Scripps Howard for \$246 million. The sale was the largest spin-off from the Capcities/ABC merger, with \$200 million going for the Detroit station and \$46 million for Tampa. The buy made Scripps Howard the 14th largest TV group with 7.515% coverage.

□ At the end of the year, spin-offs from the ENA-Gannett merger were beginning to show up at the FCC. KOLD-TV Tucson, Ariz. (ch. 13, CBS), KTVY-TV Oklahoma City (ch. 4, NBC) and WALA-TV Mobile, Ala. (ch. 10, NBC) were sold for \$160 million to Knight-Ridder Broadcasting. The sale made K-R the 20th largest TV group with market penetration of 4.67%.

□ The largest radio-only group sale came when CBS purchased Taft's spin-offs from the latter's purchase of Gulf: WSUN(AM)-WYNF(FM) St. Petersburg, Fla.; KLTR(FM) Houston; KTXQ(FM) Fort Worth, and WLTT(FM) Bethesda, Md., were sold for \$107,500,000. The purchase enlarged CBS's radio portfolio to seven AM's and 11 FM's.

□ WKZO-TV Kalamazoo, Mich. (ch. 3, CBS); KMEG-TV Sioux City, Iowa (ch. 14, CBS), and KOLN-TV Lincoln (ch. 10, CBS), and KGIN-TV Grand Island (ch. 10, CBS), both Nebraska, were sold by Fetzer Broadcasting to Gillett Communications Co. for \$80 million.

□ WHTM-TV Harrisburg, Pa. (ch. 27, ABC), and WETM-TV Elmira (ch. 18, NBC) and WSTM-TV Syracuse, both New York (ch. 3, NBC), were sold for \$79 million by Times Mirror. WHTM was purchased by Smith Broadcasting Corp. (47.2%), a firm owned by Robert Smith, who also owns WCTI-TV New Bern, N.C. William Reyner, an attorney with the Washington communications law firm of Hogan & Hartson owns 24.8%, and George Lilly, (a former vice president

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Citadel Communications  
(Philip J. Lombardo, President)  
has acquired  
WUTV, Channel 29  
Buffalo, New York  
from  
Whitehaven Entertainment Corporation  
(Gorman Press, President)  
for  
\$15,200,000  
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broker in this transaction.

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F&S Development & Investment Group  
has sold  
WFSL-TV  
Lansing, Michigan  
to  
The Journal Company  
Milwaukee, Wisconsin  
for  
\$15,000,000  
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broker in this transaction.

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KCBR-TV, Inc.  
(a subsidiary of DeWitt Communications Company)  
has acquired  
KCBR-TV  
Des Moines, Iowa  
from  
Independence Broadcasting Corporation  
of Des Moines, Iowa  
for  
\$8,500,000  
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broker in this transaction.

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Wooster Republican Printing Company  
has purchased  
television station  
KAAL, Austin, MN  
for  
\$13,250,000  
from  
News-Press and Gazette Company  
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broker in this transaction.

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American Family Corporation  
has completed the acquisition  
of the stock of  
WTNN-TV, Inc.  
Washington-Greenville-New Bern, North Carolina  
for  
\$24,000,000  
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broker in this transaction.

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Diversified Communications  
has acquired  
WPDE-TV  
Fleming-Myrtle Beach, South Carolina  
for  
\$14,500,000  
from  
Eastern Carolina Broadcasting Company, Inc.  
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broker in this transaction.

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with Park Broadcasting who owns a group of five TV's owns 8%. Future station management will share in the remaining 20%. WSTM was purchased by a group owned equally by Lilly; David Zamichow, the general manager of WMUR-TV Manchester, N.H., and Richard Armfield, WKFT-TV Fayetteville, N.C., general manager. WETM was purchased by Smith (80%) and Reyner (20%). Lilly also bought WKFT-TV Fayetteville, N.C., for \$5,175,000 from a group headed by Derwood Godwin and six others, who also own WPLJ(AM) Raleigh, N.C.

□ KLAC(AM)-KZLA(FM) Los Angeles and KSSR-FM Houston were spun off by ABC to Malrite for \$75.5 million. Malrite had tried

to purchase KTNQ(AM)-KLVE(FM) Los Angeles and later sued to block their sale to H&W Communications but settled out of court. It then made the deal for KLAC-KZLA.

□ The Amatore Group divested its radio properties to Keymarket Communications for \$60.1 million. The stations sold were KMJM(FM) St. Louis, KMJQ(FM) Houston and WKTI(FM) Detroit. The Amatore Group also sold its television stations for \$10 million to Gordon Broadcasting. Those stations were KHGI-TV Kearney (ch. 13, independent), KWNB-TV Hayes Center (ch. 6, ABC) and KSNB-TV Superior (ch. 4, ABC), all Nebraska. Gordon Broadcasting is owned by Robert Gordon, former president of Western

Broadcasting.

□ KHON-TV Honolulu (ch. 2, NBC) and satellite KAIL-TV Wailuku, (ch. 7, NBC), both Hawaii, were sold for \$47.5 million by the *Des Moines Register* to Burnham Broadcasting, a group headed by Peter Desnoes. Desnoes is a former vice president of ABC-owned TV stations and general manager of WLS-TV Chicago.

□ Keymarket sold WKJN(FM) Hammond, La., WSSL-AM-FM Greenville, S.C., and WJDX(AM)-WMSI(FM) Jackson, Miss., for \$24,250,000 to a new group headed by Lawrence Patrick, former senior vice president of the National Association of Broadcasters. It also sold WRLX(AM)-WFFX(FM) Tuscaloosa, Ala., and WRUS(AM)-WBVR(FM) Russellville, Ky., for \$7 million to David Klemm and William Fleming, who also purchased WFNI(FM) Palatka, Fla. Keymarket Communications is based in Aiken, S.C., and is owned by Paul Rothfuss and Kirby Confer.

□ Price Broadcasting capped off a year of buying with the purchase of WEEK-TV Peoria, Ill., and WCRG-TV Columbia-Jefferson City, Mo., from Kansas City Southern Industries for \$30 million. Price spent a total of \$100 million on station acquisitions last year.

□ KPKE-FM Denver, WLLZ-FM Detroit and KDWB-AM-FM Minneapolis-St. Paul were sold for \$27 million by Doubleday Broadcasting to Robert F.X. Sillerman, a former principal in Sillerman-Morrow Broadcasting. Sillerman also bought KHOU(AM) Denver from Metromedia.

□ Jeff Smuylan gained control of Emmis Broadcasting, which owns WENS(AM) Shelbyville, Ind.; WLOL(FM) Minneapolis; KMGG(FM) Los Angeles, and KSHE(FM) Crestwood, Mo., for \$20 million.

□ KTPX(TV) Odessa (ch. 9, NBC) and KWAB(TV) Big Spring (ch. 4, NBC), both Texas, were sold for \$16.5 million by John Tupper and Richard Shively to a group headed by Francis Martin, chief operating officer of Chronicle Broadcasting, San Francisco.

□ Dakotaland Broadcasting Co., owned by Sherwood Corber and Gilbert Moyle, sold KDLT(TV) Mitchell (ch. 5, NBC), KEVN-TV Rapid City (ch. 7, NBC) and KIVV-TV Lead (ch. 5, NBC), all South Dakota, to publicly traded Heritage Broadcasting Group, for \$15.5 million.

□ KENZ(AM)-KSAC(FM) Sacramento and KSJQ(FM) Manteca, both California, were sold for \$12 million by Jonsson Communications Corp., which owns two AM's and three FM's and publishes *Sacramento* magazine, and is owned by Ken Johnson and family, to a group, headed by Dex Allen, which owns KMEN(AM)-KGGI(FM) San Bernardino, Calif.

□ KSFY(TV) Sioux Falls (ch. 13, ABC), KABY(TV) Aberdeen (ch. 9, ABC) and KPRY(TV) Pierre (ch. 4, ABC), all South Dakota, went for \$10 million from Forum Publishing Co. to David Bradley and family, publisher of the *St. Joseph (Mo.) News-Press* and *Gazette*. The buyers also own three TV's and four Missouri cable systems.

□ WLXR-AM-FM La Crosse, Wis.; KXXL-AM-FM Grand Forks, N.D., and KKRC(AM)-KKRC(FM) Sioux Falls, S.D., were sold for \$8 million to Vaughn's Inc., a Minneapolis-

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based manufacturer owned by David Willette. The seller was Tom Ingstad, who also bought KMMM(AM)-KGGG(FM) Rapid City, S.D.

□ WYHY(FM) Lebanon and WSEV(AM)-WMYU(FM) Sevierville, both Tennessee, were sold for \$7.5 million by Sun Group Broadcasting to Republic Broadcasting Corp., whose principals are Robert Castellini, William Dewitt, Mercer Reynolds and Randy Michaels who also own WLW(AM) Cincinnati and WSKS(FM) Hamilton, Ohio. Sun Group, a publicly traded company, majority owned by George Mooney, later bought KEAN-AM-FM Longview, and KYKX-FM Abilene, both Texas, for \$8,250,000 from John D. Osborne and Rusty Reynolds.

□ Former NBC vice president, Richard Penn, and his brother, Morgan, a New York stockbroker, bought KQEO(AM)-KZZX(FM) Albuquerque, N.M., and KVOR(AM)-KSPZ-FM Colorado Springs for \$5.4 million from Sunbelt Communications, principally owned by C.T. Robinson and William Moyes.

□ Frederick Gregg, owner of a Lakeland, Fla.-based cable operator, Quest Communications, bought KIKM(AM)-KZZL(FM) Sherman, KZEY(AM)-KROZ(FM) Tyler and KNET(AM)-KYYK(FM) Palestine, all Texas, for \$4,750,000 from Thomas Gibson and family.

□ Charles Woods bought KWAS(FM) Amarillo, KFUX(FM) Laredo and KPAS(FM) Fabens, all Texas, and WAYE(AM) Birmingham and WACV(FM) Montgomery, both Alabama, for \$2,950,000 from Good News Broadcasting and also bought KMTCTV Springfield, Mo., from Kenneth Meyer.

□ WSMY(AM) Weldon and WPTM-FM Roanoke Rapids, both North Carolina, and WGA-FM Valdosta and WTGQ-FM Cairo, both Georgia, were sold for \$2,650,000 by Allen Woodall and Tim Moran to Ronald J. Verlander and Allen Woodall's brother, William. The buyers own a group of four AM's and four FM's.

□ Compass Communications, a new corporation owned by Don Curran and Herb Victor, former president and vice president, respectively, of Field Stations, bought an interest in the *Peoria* (Ill.) *Star Journal's* KSSS(AM) Colorado Springs, KVUU(FM) Pueblo, Colo., and KRFM(AM) Salina and KICT(FM) Wichita, both Kansas, for \$1 million with an acquisition plan in which Curran and Victor gain ownership of the stations in three increments, up to 50%, depending on the profits made.

## VHF

Broadcasting's high water mark for a single station price was set last year when Tribune Broadcasting purchased KTLA(TV) Los Angeles (ch. 5, independent) for \$510 million in May from Kohlberg Kravis Roberts, which had bought the station from Gene Autry in October 1984 for a then-record \$245 million. The purchase made Tribune the fourth largest TV station group by market penetration (with 18.6%), the largest after the networks.

This points out, however, the difficulty in talking about record prices last year. With the emergence of station group/network sales, prices of many individual stations are difficult to estimate. For example, some industry observers put the value of Metromedia's WNEW-TV New York (ch. 5, independent), at about \$560 million, which would make it the largest single sale if broken out of the purchase by Rupert Murdoch of six of Metromedia's seven stations. A new column has been added to the transaction chart on page 92 to track these sales.

□ The previous single-station record had been set only a week earlier with Hearst's purchase of WCVB-TV Boston (ch. 5, ABC) for \$450 million when the station was spun

out of the Rupert Murdoch purchase of Metromedia's stations. Hearst was the 16th largest station group after the purchase. In November, Group W announced it had purchased KHJ-TV Los Angeles (ch. 9, independent) from RKO General Inc. for \$313 million and was bidding for RKO's WOR-TV Secaucus, N.J. (New York). The \$200-million difference between KHJ-TV and KTLA shows what being number six in a six-VHF market means.

KHJ-TV had been the subject of a comparative hearing before the FCC. Almost \$95 million of the purchase price was set aside to buy out Fidelity Television, which had been challenging RKO for the KHJ-TV license for nearly 20 years. The deal moved Group W

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from 10th on the scale of TV groups, to sixth.

□ In July, WFTV(TV) Orlando, Fla. (ch. 9, ABC), was sold for \$185 million in cash by SFN Communications to Cox Communications. Cox, which owns five AM's, seven FM's and eight TV's, became the 10th largest television group.

□ In a spin-off from the Capcities acquisition of ABC, WTNH(TV) New Haven, Conn. (ch. 8, ABC), was purchased by a limited partnership of Cook Inlet Communications (30%) and Whitcom Partners (70%) for \$170 million. Cook Inlet was one of 13 regional corporations formed to manage cash awards paid by the U.S. government to displaced Eskimos. Whitcom Partners is the New York-based publisher of the *International Herald Tribune* and other newspapers and operates five cable systems in Maine and New Hampshire.

□ At the end of the year, KMOX-TV St. Louis (ch. 4, CBS), was sold for \$122.5 million by CBS to its one-time syndication division, Viacom International, which will now own five TV's. CBS had retained Morgan Stanley to sell the station as part of its asset disposition plan to pay off part of the debt CBS incurred in resisting, successfully, a takeover by Turner Broadcasting.

□ WKBW-TV Buffalo, N.Y. (ch. 7, ABC), was spun off by Capcities for \$65 million to a star-studded group including basketball's Julius Irving, former UN Ambassador Don-

ald McHenry, former football player O.J. Simpson, members of the Bill Cosby and Jackson families and others.

□ Price Communications made its largest of many acquisitions last year with the purchase of WZZM-TV Grand Rapids, Mich. (ch. 13, ABC), from KKR/Wometco for \$62 million. Price Communications is a publicly owned, New York-based station group of 2 AM's, 1 FM and 3 TV's headed by Robert Price, president and largest stockholder. Price also purchased WEEK-TV Peoria, Ill. (ch. 25, NBC), and KRCG-TV Columbia-Jefferson City, Mo. (ch. 13, CBS), from Kansas City Southern Industries for \$30 million.

□ WRGB(TV) Schenectady, N.Y. (ch. 6, CBS), was sold for \$56 million by the joint venture of John Backe, former CBS president, and Scott Foresman Little & Co. to Freedom Newspapers, a Santa Ana, Calif.-based publisher of 31 daily newspapers and owner of four TV stations.

□ KHON-TV Honolulu (ch. 2, NBC) and its satellite, KAIL-TV Wailuku (ch. 7, NBC), were sold for \$47.5 million by the *Des Moines Register* to Burnham Broadcasting, a group headed by Peter Desnoes. Desnoes is the former vice president of the ABC-owned TV stations and general manager of ABC's WLS-TV Chicago.

□ The next largest sale was that of KVVU-TV Las Vegas (ch. 3, independent) for \$27.5 million by a group headed by *Tonight* show host, Johnny Carson, to Meredith Corp. The

sale was originally reported in 1984, but Meredith asked the FCC to delay approval until after the new 12-12-12 station ownership limits went into effect. Carson and playwright Neil Simon also sold KNAT(TV) Albuquerque, N.M. (ch. 23, independent), for \$2,250,000 to Trinity Broadcasting, Santa Ana, Calif.-headquartered nonprofit station group.

□ Draper Communications purchased KGBT-TV Harlingen, Tex. (ch. 4, CBS), from Tichenor Media systems for \$25 million.

□ Wometco sold KVCS-TV Bellingham, Wash. (ch. 12, CBS), to Barry Ackerly, owner of the Seattle Supersonics professional basketball team, for \$25 million. The purchase gives Ackerly a station group of one AM and five TV's.

□ Mario Iacobelli, who sold his other TV, WCTI-TV New Bern, N.C., in January (see below), bought WREX-TV Rockford, Ill. (ch. 13, ABC), for \$21 million from Gilmore Broadcasting.

□ Citadel Communications purchased KCAU-TV Sioux City, Iowa (ch. 9, ABC), from Forward Communications for \$15 million. Citadel also bought AM-FM stations in Tucson (see AM-FM combos). Forward is owned by former treasury secretary William Simon and Raymond Chambers of Wesray Corp.

□ KAAL-TV Austin, Minn. (ch. 5, ABC), was sold for \$13.25 million cash by the News-Press & Gazette Co. to the Wooster Republican Printing Co., a Wooster, Ohio-based group of three AM's, three FM's and one TV owned by Albert Dix and family.

□ WPMI(TV) Mobile, Ala. (ch. 5, independent), was sold for \$11.95 million by Roy Hess to Michigan Energy Resources Co., a publicly held utility holding company that owns WSTR-AM-FM Sturgis, Mich., and six cable systems. It is headed by William Evans, who has interest in two AM's and two FM's.

□ KDLH(TV) Duluth, Minn. (ch. 3, CBS), was sold for \$9.5 million by the family of late D.D. Palmer to Benedek Broadcasting, owned by Richard Benedek, which owns three TV's.

□ KTXS(TV) Sweetwater, Tex. (ch. 5, ABC), was sold for \$8 million by S.M. Moore to group headed by Billy Goldberg and Lester Kamin, who own two TV's in Texas. Kamin owns a Houston-based station brokerage firm.

□ Skoal chewing tobacco manufacturer, U.S. Tobacco, sold WPBN-TV Traverse City, Mich. (ch. 7, NBC), and its satellite, WTOM-TV Cheboygan, Mich. (ch. 4, NBC), for \$5,150,000 to Frank Beam, the owner of a Key Biscayne, Fla.-based group of three TV's.

□ KTRV(TV) Nampa, Idaho (ch. 12, independent), was sold for \$4.9 million by Cary Jones and John Serrao to the Toledo Blade Co., a Toledo, Ohio-based newspaper publisher, TV group owner and cable operator. Buyer is owned by Paul Block and his brother, William.

□ Barakat Saleh sold WSVI(TV) Christiansted, St. Croix, Virgin Islands (ch. 8, ABC, NBC), to Elf Communications, a Seattle-based group of three AM's and three

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FM's, for \$4,350,000.

□ Richard Ingham, who owns WTRS-AM-FM Dunnellon and WFTP(FM) Fort Pierce, both Florida, sold KIEM-TV Eureka, Calif. (ch. 3, CBS, NBC), for \$4 million to Precht Television, a group owner headed by Robert Precht.

□ KCWS(TV) Greenwood Springs, Colo. (ch. 3, independent), was sold for \$3,518,196 by David Sontag to David Williams, who owns *The Palm Beacher*, a daily newspaper in Palm Beach, Fla.

□ KMCC(TV) Clovis, N.M. (ch. 12, ABC), was sold for \$1.5 million by the estate of Bill McAlister to Marsh Media Inc., Amarillo, Tex.-based TV group owned by Stanley Marsh and family.

□ KMOM-AM-FM Great Falls, Mont., owners, Don Bradley and Lyle Courtnage, bought KTVG(TV) Helena, Mont. (ch. 12, NBC), for \$1.5 million from Lynn Koch.

## UHF

WXL(TV) Sarasota, Fla. (ch. 40, ABC), was sold for \$40.5 million cash by Robert Nelson to a group principally owned by Douglas Barker, station manager of WTVJ(TV) Miami; Manuel Calvo, creative services director at WLT(TV) Miami, and Jim Gresham, a broadcasting consultant from Stamford.

□ NEP Communications, owned by Thomas P. Shelburne, sold WNEP-TV Scranton, Pa. (ch. 16, ABC), to The New York Times Co. for \$40 million. Shelburne also owns WAGM-TV Presque Isle, Me. The New York Times Co. now owns one AM, one FM and four TV's.

□ Former STV operation KBCS-TV Corona, Calif. (ch. 52, independent) was sold for \$30 million. Seller was Rancho Bernardo, Calif.-based cable, satellite decoder manufacturer, Oak Communications, headed by E.L. McNelly. Buyer was Estrella Communications, a new corporation headed by Joe Wallach, former executive director of Brazil's Globo TV Network.

□ Milt Grant purchased WWSG-TV Philadelphia, Pa. (ch. 57, independent), for \$30 million cash from William and Leon Gross. Grant, who sold independent TV's in Houston and Dallas in 1984, also purchased WFBN-TV Joliet, Ill. (ch. 66, independent), last year for \$2 million plus assumption of debts from UPI owners Douglas Rhue and William Geissler.

□ WPDZ-TV Indianapolis (ch. 59, independent) was sold for \$22 million by Anapcomp Inc., a publicly held, Indianapolis-based computer services firm with no other broadcast interests, to Outlet Communications. Outlet became the 18th largest TV group with the purchase.

□ WDHO-TV Toledo, Ohio (ch. 24, ABC), was sold for \$20 million by the estate of D.L. Overmeyer, who in the 1960's had attempted to start a fourth network, United Network, which folded after one month. The buyer was Television Station Partners, Wilkes-Barre, Pa.-based TV group owned by I. Martin Pompadur and Ralph Becker. Pompadur, former broadcast division vice-president with ABC, was former president

of Ziff Corp., and Becker was president of its subsidiary, Ziff-Davis Broadcasting.

□ WLFL-TV Raleigh, N.C. (ch. 22, independent), was sold for \$14.5 million by Grant Cotton to Television Corporation Stations, a Richmond, Va.-based group owned by Tom MacDonald, Gene Loving and John Trinder. TVX, as it is known, recently went public and the infusion of funds enabled it also to purchase WNOL-TV New Orleans (ch. 38, independent), for \$13.7 million from Hal Protter. Part of those funds also came from the sale of WRLH(TV) Richmond, Va. (ch. 35, independent), for \$14.4 million to Abell Communications.

□ A group headed by Jerry Condras sold WPDE(TV) Florence, S.C. (ch. 15, ABC), to Diversified Communications, a Portland, Me.-based station group headed by Horace Hildreth and family, for \$14.5 million. Condras later bought KTRM(AM)-KZZB(FM) Beaumont, Tex. (see AM-FM sales).

□ Kenneth Meyer, who owns three AM's and four FM's, sold KMTC(TV) Springfield, Mo. (ch. 27, ABC), to Charles Woods, owner of a Lubbock, Tex.-based group for \$13 million.

□ Guilford Telecasters sold WGGT(TV) Greensboro, N.C. (ch. 48, independent), to Ed Herlihy, former general manager of WATL(TV) Atlanta, for \$11 million.

□ WKAB-TV Montgomery, Ala. (ch. 32, ABC), was sold for \$10,225,000 by Bahakel Communications to a group principally owned by former Maryland senator, Joseph

Tydings.

□ William Trout, who also owns KTCG(AM) Waterloo, Iowa, sold KCBR(TV) Des Moines, Iowa (ch. 17, independent), to Richard Duchossois and family, who also own WASK-AM-FM Lafayette, Ind., and KDAL(AM) Duluth, Minn., for \$7,550,000.

□ Griffin Television, owner of KWT(TV) Oklahoma City and headed by Duane Harm, purchased KPOM-TV Fort Smith, Ark. (ch. 24, NBC), from Raymond Schindler and family for \$6,240,000.

□ Glen Taylor, who also owns WMCC(TV) Marion, Ind., purchased WOAC(TV) Canton, Ohio (ch. 67, independent), for \$5.8 million from Morton J. Kent.

□ KAUT(TV) Oklahoma City, (ch. 43, independent), was sold for \$5,550,000 to Rollins Communications Inc. by Gene Autry's former wife, Ina, who owns three AM's and two FM's.

□ Jacksonville State University sold WJSU-TV Anniston, Ala. (ch. 40, CBS), for \$5.5 million to Price Broadcasting, which is principally owned by John Price.

□ WLDI(TV) Canton, Ohio (ch. 17, independent), was sold by Lonnie Rex to Trinity Broadcasting Network, nonprofit group of seven TV's based in Santa Ana, Calif., for \$4.5 million.

□ WHTV(TV) Meridian, Miss. (ch. 24, CBS), was sold for \$4 million by Frank Spain to group owning three TV's and headed by Steve Pruet.

□ WLEX(TV) Lexington, Ky., owner, Har-

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ry Barfield, sold WCOV-TV Montgomery, Ala. (ch. 20, CBS), to David Woods, general manager of KARD(TV) West Monroe, La., for \$4 million.

□ First-time TV buyer, Woody Sudbrink, veteran trader in radio stations, bought WCEE(TV) Mt. Vernon, Ill. (ch. 13, independent), from William Varecha and the Orion Broadcast Group, for \$3.6 million.

□ WEVV-TV Evansville, Ind. (ch. 44, independent, NBC), was sold for \$3.1 million by Alvin Dauble to Ralph C. Wilson, who owns three TV's.

□ WRVB(TV) Vineland, N.J. (ch. 65, independent), was sold for \$3 million by the trustee in bankruptcy to Press Broadcasting, a subsidiary of the *Asbury Park Press*, which owns WJLK-AM-FM Asbury Park, N.J. Press is owned by Jules Plangere and Ernest Lass.

□ Louis Kern sold WRDG(TV) Burlington, N.C. (ch. 16, independent), to Jack Reburg, former owner of KTCT(TV) Tulsa, Okla., for \$2.8 million.

□ Media Central Inc., a Chattanooga-based TV group of five TV's, bought WDBD(TV) Jackson, Miss. (ch. 40, independent), for \$2 million from Bernard Dixon.

## FM

The largest stand-alone FM sale set another record last year. KJOI(FM) Los Angeles was sold for \$44 million by the estate of Edward Noble (which still owns XETRA-AM-FM Tijuana, Mexico) to a new corporation, Regency Broadcasting, formed by former Malrite president, Carl Hirsch. KJOI had also set the FM record in 1984 when Noble purchased it for \$18.5 million.

□ The largest single-station FM spin-off from the Capital Cities Communications/ABC merger was that of KTKS(FM) Denton, Tex. (Dallas), for \$16 million to Gannett Co. That was followed by the sale of WRIF(FM) Detroit for \$14 million by ABC to Silver Star Communications, an Atlanta-based station group principally owned by National Association of Black Owned Broadcasters president, Bob Lee.

□ A group headed by William Yde and

brothers, George and Reg Johns, bought WMET(FM) Chicago, for \$12.5 million from Doubleday Broadcasting, which also sold four stations to Sillerman Communications (see group sales). Yde had earlier purchased WZPL(FM) Greenfield, Ind., for \$11 million from H&W Communications. Yde and Johns brothers bought KKCW(FM) Beaverton, Ore., from John Q. Tilson for \$5,060,000.

□ WCJX(FM) Miramar, Fla., was sold by Wodlinger Broadcasting for \$10.6 million to Beasley-Reed Broadcasting. George Beasley owns a Goldsboro, N.C.-based station group of six AM's and nine FM's which purchased KXJX(FM) Pella, Iowa, for \$1,555,000 from brothers, Don and John Linder, who own a Wilmar, Minn.-based group of four AM's and two FM's.

□ DKM Broadcasting sold WZNE(FM) Clearwater, Fla., for \$10 million to Reflector-Herald Inc., a Denver-based publisher headed by Dudley White and family.

□ Sandusky Newspapers Inc. bought KBZT(FM) San Diego for \$9,670,000 from Jim Levitt and his brother, John, owners of KEZR(FM) San Jose, Calif.

□ KGOL(FM) Lake Jackson, Tex., was sold for \$8,750,000 by John Brown University, which owns three AM's and three FM's, to John Frankhauser and John Rich, who own stations in Lubbock and El Paso, both Texas.

□ Ron Samuels and Carl Como sold WNFJ(FM) Palatka, Fla., for \$8.5 million to Klemm Media. Klemm Media, a Warren, Conn.-based consulting firm principally owned by David Klemm, also bought two of Keymarket Communications' AM-FM combinations in Alabama and Kentucky (see AM-FM sales). Klemm is also owned by William Fleming, a Hartford, Conn., banker.

□ Ed Walters, owner of WAUK(AM) Waukesha, Wis., sold WYEN(FM) Des Plaines, Ill., for \$8 million to Vernon Merritt, who owns WFDF(AM)-WDZZ(FM) Flint, Mich.

□ Otto Schoepfle, owner of WEOL(AM)-WBFA(FM) Elyria-Lorraine, Ohio, sold WELE-FM Deland, Fla., for \$7.5 million to American Media Inc., Patchogue, N.Y.-based group of one AM's and three FM's, principally owned by Alan Beck. Beck later bought KWED-FM Seguin, Tex., for \$4.2 million from group principally owned by Stan-

ley McKenzie who also owns co-located KWED(AM).

□ WCFI(FM) Daytona Beach, Fla., was sold for \$7,350,000 by Steve Seymour and Stu Frankel to Duffy Broadcasting, Dallas-based group principally owned by Robert Duffy and Marty Greenburg. The station was originally sold to William Boyd and family for \$6,750,000, but that deal fell through. Duffy Broadcasting also sold KCNR-FM Portland, Ore., for \$6,975,000 to William Failing, owner of KKSJ(AM) Vancouver, Wash.

□ Sixty-six percent of WQMF(FM) Jeffersonville, Ind., and WEBN(FM) Cincinnati was sold for \$7 million by Frank Wood to his son, Frank.

□ Fred Mezey, who also owns WGGG(AM) Gainesville, Fla., sold KQAK-FM San Francisco for \$6.4 million to Ivan Braiker and James Ireland. Braiker has interest in Highsmith Broadcasting, Ireland in KMZQ(FM) Henderson, Nev. (Las Vegas).

□ WHME-FM Toledo, Ohio, was sold for \$6,250,000 by William Hillebrand to Osborn Communications, a group owned by Frank Osborn, Brownlee Currey and eight others, including Ralph Guild, president of the McGavren Guild station representation firm. Currey owns the *Nashville Banner* and other newspapers.

□ Grand Canyon Broadcasters sold KHEP-FM Phoenix to Affiliated Communications, a subsidiary of publicly held Affiliated Publications, Boston, for \$6 million. Grand Canyon is owned by Ralph Ferguson, who also owns co-located KHEP(AM).

□ WQRS-FM Detroit was sold for \$5,075,000 by Outlet Communications to Alexander Tanger, who also owns WTMJ(FM) Miami.

□ WCLS(FM) Detroit was sold by Robert Liggett for \$5,050,000 to Harvey Deutsch and Lorraine Golden. Golden is general manager of WNCI(FM) Detroit, and Deutsch has an interest in WQBH(AM) Detroit. Robert Liggett, with Larry Benston, sold KTYD(FM) Santa Barbara, Calif., for \$3.1 million to Home News Publishing Co., a New Brunswick, N.J.-based publisher and group owner of four AM's, three FM's and two TV's, owned by William Boyd. It had originally contracted to purchase WCFI(FM) Daytona Beach, Fla., but that deal fell through.

□ Donald P. Moore, who also owns WCUX-TV Vineyard Haven, Mass., sold WQRC(FM) Barnstable, Mass., for \$4.7 million to Gregory D. Bone, his father, Douglas, and Thomas A. LaTanzi. Bone is WQRC's marketing director. LaTanzi is an Orleans, Mass., attorney.

□ Capitol Broadcasting Group, a Mobile, Ala.-based group of three AM's and four FM's principally owned by Kenneth Jonnson, bought WFMA(FM) Rocky Mount, N.C., at the end of the year for \$4 million cash. Seller was Melvin Warner, who also owns co-located WCEC(AM).

□ KKCI-FM Liberty, Mo., was sold for \$4 million by Larry Saunders and Dick Lamb, who also own WPEX(AM)-WWDE(FM) Hampton, Va., to Eric Hauenstein and Bob Herpe, who own KLZI-FM Phoenix, KVTE-FM Salt Lake City and WKZS-FM Murfreesboro, Tenn. An earlier sale to Keyboard Broad-

## The Baltimore Radio Show, Inc.

Harry R. Shriver, President, has acquired WKHI-FM, Ocean City, Maryland, for \$3 million from Atlantic Broadcasting. William E. Esham, Senior, President, Klein G. Leister, Wayne A. Powell, and James D. Layton, all of Eastern Shore, Maryland. The undersigned represented both the buyer and the seller.

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casting for \$4.2 million fell through. Hauenstein and Herpe also bought WZKS(FM) Murfreesboro, Tenn., for \$3,833,280 from Ronald Kempff and KUUT(FM) Orem, Utah, for \$1.5 million from Gary Munson and Scott Christianson, who also own KLZI(FM) Phoenix.

□ Sterling Recreation Organization made its largest single station acquisition last year with the purchase of KBVL(FM) Boulder, Colo., for \$4 million from Russel Shaffer, who also owns co-located KBOL(AM). It also purchased KILA(FM) Henderson, Nev., for \$1.5 million. Although it has a commercial license, KILA has operated as a noncommercial station for the last 13 years. It is owned by Jack French, who also owns KYYD(FM) Las Vegas and KCIR(FM) Twin Falls, Idaho. Sterling also bought KHTT(AM)-KSJO(FM) San Jose, Calif., and WKRR-AM-FM Racine, Wis., and sold KASH(AM)-KSND(FM) Eugene, Ore. (see AM-FM sales).

□ Speed-O-Print Business Machines Corp., principally owned by Peter Nisselson, bought WJYE(FM) Buffalo, N.Y., for \$3,850,000 from Tech/Ops. The station was Tech/Ops' last property. Speed-O-Print also owns cable systems in New York state.

□ WQEZ(FM) Fort Meyers Beach, Fla., was sold for \$3.5 million by Ronald Pierce to Larry Justice, who owns stations in Falmouth, Mass., and Jacksonville, Fla.

□ WCKS(FM) Cocoa Beach, Fla., was sold for \$3.5 million by Southland Broadcasting,

owned by *Providence Journal* director, Michael Metcalf, and William Corkhum and family, who have no other broadcast interests. The purchaser was Capitol Broadcasting Co., a Raleigh, N.C.-based station group principally owned by James F. Goodman. It also bought WOHS(AM)-WXIK(FM) Shelby, N.C. (see AM-FM sales).

□ At the end of the year, Harry Shriver and Robert Baroll, owners of The Baltimore Radio Show Inc., which also owns WFBZ(AM) Baltimore and WOYK(AM) York, Pa., bought WKHI(FM) Ocean City, Md., for \$3 million from a group headed by Klein Lester, which also owns WKRE-AM-FM Exmore, Va.

□ Woody Sudbrink sold KPOI-FM Honolulu to KLZS-AM-FM Wichita, Kan., general manager, David Lyons, for \$2.8 million. Sudbrink also sold KLPO-FM Little Rock, Ark., to Signal Media Corp. for \$2,750,000. Sudbrink bought KAAY(AM)-KLPO-FM Little Rock from Multimedia last year and sold WLAC-AM-FM Nashville to Bob Price (see AM-FM sales).

□ WAVV-FM Vero Beach, Fla., was sold for \$2.5 million by Robert T. Rowland and Doug Peraltra to group headed by Charles Andromedas and John P. Healey. Healey was an account executive with ABC radio. Andromedas is New York-based real estate developer.

□ Lawrence Wilson and Fritz Beesemeyer, who also purchased KAIR(AM)-

KJYK(FM) Tucson, Ariz. (see AM-FM sales), bought KKFM(FM) Colorado Springs, for \$2.5 million from Leon Lowenthal.

□ Evert Person, who also owns co-located KSRO(AM), bought KREO(FM) Santa Rosa, Calif., for \$2.5 million from a group headed by Hank McCullough.

□ Michael Schwartz and Don Wilks sold WZFM(FM) Briarcliff Manor, N.Y., for \$2.5 million to Gerald Lebow, Gerald Poch and Leonard Fassler, the owners of WNVN(AM) Naugatuck, Conn.

□ Swanson Broadcasting, owned by Gerco Swanson, bought KDLB-FM Henryetta, Okla., for \$2.4 million from Rebecca Lambert, who also owns KROS(AM)-KSAY(FM) Clinton, Iowa.

□ Emmanuel Shipman sold his only station, KMGO(FM) Goleta, Calif., for \$2,350,000 to group headed by Alex Sheftell, former part owner of WAVA(FM) Washington. Buyers also have an interest in KIST(AM) Santa Barbara, Calif.

□ KDAB-FM Ogden, Utah, was sold for \$2.2 million by Dave Droubay to Bertram Lee, president of WNEV-TV Boston, and Skip Finley, former president of the Sheridan Broadcasting Network.

□ Kermit Edny, who also owns co-located WHKP(AM), sold WKIT(FM) Hendersonville, N.C., for \$2.2 million to George Francis, who owns AmCom General, a Winston-Salem, N.C.-based group of two AM's and two FM's.

□ Former New York stockbroker Joel Fairman bought WSBH(FM) Southhampton, N.Y., for \$2,150,000 from Malcolm Kahn. Fairman later bought WTMA(AM)-WSSX(FM) Charleston, S.C. (see AM-FM sales).

□ WLYF(FM) South Bristol Township, N.Y., was sold for \$2.1 million by Elton Spitzer and Daniel Blume to Arnold Lerner and Ronald Frizell, who own three AM's and three FM's.

□ Compass Communications bought KBOQ(FM) Marina, Calif., for \$2.1 million from Leo Kasstleman. Compass also bought a 50% interest in the *Peoria* (Ill.) *Star Journal* stations (see group sales).

□ Josephson International, publicly owned, Dearborn, Mich.-based group principally headed by Marvin Josephson, bought WHFM(FM) Rochester, N.Y., for \$2,050,000 from Albert L. Wertheimer and John A. Palvino.

□ Cliff Gill sold KWVE(FM) San Clemente, Calif., for \$2 million to Charles W. (Pastor Chuck) Smith, a nationally syndicated religious broadcaster.

□ Wilkes-Barre Fine Music Broadcasting Co., principally owned by Richard G. Evans, sold WYZZ-FM Wilkes-Barre, Pa., for \$2 million to WARM Broadcasting, a subsidiary of Susquehanna Broadcasting Co., York, Pa.-based group owned by Louis Appell.

□ WKVY-FM Vicksburg, Miss., was sold for \$2 million by Red Carpet City Broadcasting to J.C. Lewis, owner of a Savannah, Ga.-based group of one FM and three TV's.

□ WLNT-FM Baraboo, Wis., was sold for \$1.9 million by Thomas Holter to former Wisconsin TV Network president, Terry Shockley, after those four TV's were sold

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("For The Record," Nov. 12, 1984).

□ David W. Small, former president of KMGC(FM) Dallas, bought KQCR(FM) Cedar Rapids, Iowa, for \$1.9 million from Dale Cowle and William Clymer.

□ Craig McCoy and family, former owners of McCoy Broadcasting, which merged with Western Sun Inc. in 1979, bought KCCY(FM) Pueblo, Colo., for \$1,825,000 from Kennebec Broadcasting Co., a Sacramento, Calif.-based group of two AM's and six FM's owned by Doc Fuller, J.N. Jeffrey, and Edward Brock.

□ KEZA(FM) Fayetteville, Ark., was sold for \$1,750,000 by Kim Hendren, who has no other broadcast interests, to local oral surgeon, Dr. J.B. Hays, who has no other broadcast interests.

□ WJYR(FM) Myrtle Beach, S.C., was sold for \$1.7 million by David Rawley, who also owns WINH(AM)-WGMB(FM) Georgetown, S.C., and WJYW(FM) Southport, N.C., to Don McCoy and Doug Grimm. McCoy owns WDLA(AM)-WGNE(FM) Panama City, Fla. Grimm is a regional manager for Arbitron.

□ WLNK(FM) Lansing, Mich., was sold for \$1,655,000 by group headed by John Van Der Aa to John H. Johnson, publisher of *Ebony* and *Jet* magazines and purchaser of WKBW-TV Buffalo, N.Y. Johnson also has an interest in a Chicago cable franchise.

□ KTXF(FM) Brownsville, Tex., was sold for \$1,650,000 by a group owning KVEO(TV) Brownsville, KIKN(AM) Pharr and KPEJ(TV)

Odessa, all Texas, to Diane Levy, Hazel Arnold and five others. Arnold and Levy are Houston investors with no other broadcast interests.

□ Dan Cutrer and Louie Tomaso who have an interest in KAMA(AM) El Paso, bought KEXX-FM Corpus Christi, Tex., for \$1.6 million from a group owning KZTV(TV) Corpus Christi and KTV(TV) Laredo, headed by Van Kennedy.

□ Joyner Broadcasting, a group headed by Tom Joyner, bought WLRW(FM) Champaign, Ill., for \$1.6 million from William Goldstein. It also bought WENC(AM)-WQTR(FM) Whiteville, N.C., and WLDS(AM)-WEAI(FM) Jacksonville, Ill. (see AM-FM sales).

□ At the end of the year, Gary Portmess and his wife, Judy, owners of WHAG(AM) Hagerstown and WNTR(AM) Silver Spring, both Maryland, bought WPBR(FM) Palm Beach, Fla., for \$1,550,000 from Everett Aspenwald.

□ Victor Ives, owner of AM-FM combinations in Yakima and Richland, both Washington, bought KLIQ(FM) Lake Oswego, Ore., from David Jack for \$1.5 million.

□ WXCR(FM) Safety Harbor, Fla., was sold for \$1.5 million by Dan Johnson, who also owns WTMV(TV) Lakeland, Fla., to Entertainment Communications Inc., a Bala Cynwyd, Pa.-based station group of three AM's and five FM's owned by Joseph Field.

□ WRYO(FM) Crystal River, Fla., was bought for \$1.4 million by James Robinson and Joel Sharp from William C. Lamon.

They also bought the J.B. Falt stations (see group sales).

□ WLPR(FM) Mobile, Ala., was sold for \$1,364,000 by Nicholas Panayiotou to Faulkner-Phillips Media Inc. James Faulkner was the former owner of a Bay Minette, Ala.-based group of three AM's and two FM's.

□ WWQQ(FM) Wilmington, N.C., was sold for \$1,275,000 by James Heavner, owner of one AM and three FM's to Miami businessman, Mark Woolfson. He also bought WKQE(AM)-WBGM(FM) Tallahassee, Fla.; WGUS-AM-FM Augusta, Ga., and WSBY(AM)-WQHQ(FM) Ocean City, Md.

□ W.B. Belche sold WIDO(FM) Dunn, N.C., for \$1.2 million to a group headed by Mike Nigris, Steve Baum and Kenneth Eisenberg, who also own KVEC(AM) San Luis Obispo and KPGA(FM) Pismo Beach, both California.

□ Robert Sherman, a partner in the New York-based advertising firm, Della Femina, Travisano, & Partners Sherman and Aiken, bought KLOZ(FM) El Paso for \$1.2 million from Edward Hensen, who also owns WAVG(AM)-WLRS(FM) Louisville, Ky.

□ WHTZ(FM) Lakeland, Fla., was sold for \$1,150,000 by Kelley Communications to Herb Dolgoff, owner of WCMQ-AM-FM Miami.

□ WTRU(AM) Muskegon, Mich., owners, Frederick Tascone, William Schroeder and Ronald Piesiecki, sold co-owned WQQW-FM for \$1.1 million to Robert E. Goodrich, who

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has acquired

**KREO - FM**

Hendebury - Santa Rosa, CA

for

**\$2,500,000**

from

North Coast Communications, Inc.

We are pleased to have served as

broker in this transaction.

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Storz Broadcasting Co.

has sold

**WTVY (AM)**

Kansas City, Missouri

to

Shamrock Broadcasting Co.

for

**\$3,500,000**

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Gilmore Broadcasting Corporation

has acquired

**WTVY-FM**

Jacksonville, Florida

from

Infinity Broadcasting Corporation

for

**\$6,500,000 Cash**

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broker in this transaction.

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CRB Broadcasting of Delaware, Inc.

has acquired

**WJBR AM/FM**

Wilmington, Delaware

for

**\$4,300,000**

from

Radio Station WJBR, Inc.

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Statewide Broadcasting

has acquired

**KJIM (FM)**

Arlington, (Dallas), Texas

for

**\$7,200,000**

from

Jimmy Swaggart Ministries

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owns WVIC-AM-FM East Lansing, Mich.

□ Chester Tart, former vice president of John Blair & Co., led a group that bought KMBY(FM) Seaside, Calif., for \$1,050,000 from Stoddard Johnston.

## AM

The largest AM transaction of the year was the sale of KHOW(AM) Denver for \$11 million by Metromedia to Sillerman Communications, a new corporation headed by former Sillerman-Morrow Broadcasting Group head, Robert F.X. Sillerman. Sillerman-Morrow sold its last property in July 1985. Sillerman also purchased four Doubleday stations.

□ WIND(AM) Chicago was the next largest AM stand-alone sale. It was sold by Westinghouse to Tichenor Media Systems for \$6,855,000. Last year Tichenor sold KGBT-TV Harlingen, Tex. (see VHF sales), and purchased KSYR-AM-FM El Paso (see AM-FM sales).

□ WPLO(AM) Atlanta was sold for \$6,850,000 cash by Dyson Kisner Moran Corp. to Capital Cities Communications after it bought Ragan Henry's WAOK(AM) Atlanta for \$4 million. Capacities had gone into negotiations to buy WPLO before it merged with ABC. Sold at the beginning of the year, DKM went on to expand into a much larger group with the subsequent purchase of 10 Stuart Broadcasting stations.

□ Ragan Henry also sold WDIA(AM) Memphis for \$2.5 million to Adams Communications, a Wyzata, Minn.-based group headed by Stephen Adams. Adams Communications had sold WKDJ(AM) Memphis earlier in the year for \$1,520,000 to Viacom Broadcasting. Henry was also buying in 1985. He and his wife, Regina, purchased WCIN(AM) Cincinnati for assumption of liabilities.

□ WNWS(AM) Miami was sold for \$4 million cash by Neil Rockoff, former general manager of KHJ(AM) Los Angeles, to Jefferson-Pilot Broadcasting Co., which sold its WGBS(AM) Miami for \$3.4 million to Amancio Suarez, a Miami businessman and real estate developer with no other broadcast interests.

□ Storz Broadcasting, headed by Robert Storz, sold all its radio properties last year, with the most expensive going to Shamrock Broadcasting, Burbank, Calif.-based station group of two AM's, six FM's and five TV's owned by Roy Disney and family. Shamrock bought WHB(AM) Kansas City, Mo., for \$3.5 million. Storz also sold KKOK(AM) St. Louis for \$2 million to Emmet Capstick, president of St. Louis Federal Savings & Loan, and a group of St. Louis businessmen. The last divestiture of Storz Broadcasting was the sale of WQAM(AM) Miami for \$2,850,000 to Daniel Cohen and four others who also own stations in Gainesville, Fla., and an FM in Miami.

□ First Omni Communications, owned by Terry McRight and Dr. Robert Mohr, sold KKAT(AM) Ogden, Utah, for \$2.8 million to Willet Brown, who owns three AM's and three FM's in California.

□ Seventy-six percent of WTID(AM) Suffolk, Va., was sold for \$2,650,000 by John Laurino, who owns WYAL(AM) Scotland Neck, N.C., to Southern Starr Broadcasting Group, an Altamonte Springs, Fla.-based group of two AM's and three FM's principally owned by Peter Starr. Starr also purchased an AM-FM combination in Pascagoula, Miss. (see AM-FM sales).

□ KXA(AM) Seattle was sold for \$2.2 million by Richard Pratt and Daniel Nelson to Olympic Broadcasting Corp., group of one AM and four FM's principally owned by William Highsmith.

□ At the end of the year, Thomas Roberts sold WTMR(AM) Camden, N.J., to Sandra Shenfeld, who also owns WSSR(AM) Washington, N.J. Price was \$2.2 million with \$1.8 million in cash.

□ Art Modell, owner of the Cleveland Browns, sold WJW(AM) Cleveland to purchase Gannett's AM-FM combination there (see AM-FM sales). He sold the AM for \$2.1 million to Booth American, a Detroit group owned by John Booth and family. Booth owns three AM's and six FM's and cable systems in seven states. Booth had tried to purchase 25% of the Evening News Association before it was bought by Gannett.

□ WKBW(AM) Buffalo, N.Y., was spun off by Capacities to Price Communications for \$2

million.

□ Jeffrey Chandler, owner of KKOS(FM) Carlsbad, Calif., bought KMLO(AM) Vista, Calif., from Gene Alfred for \$2 million.

□ Jim Gabbert, former president of the National Radio Broadcasters Association, bought KOFY(AM) San Mateo, Calif., for \$2 million from Doug Pledger and Robert Day. Gabbert also owns KZTO(TV) San Francisco.

□ Sconnix Broadcasting sold WRBD(AM) Pompano Beach, Fla., at the end of the year for \$1,800,000 to John Ruffin, a Coral Springs, Fla.-based entrepreneur with no other broadcast interests.

□ KLSZ(AM) Aurora, Colo., was sold for \$1,778,000 by Leo Payne to Century Broadcasting, a Chicago-based group of three AM's and two FM's principally owned by George Collias, chairman.

□ Lotus Communications, a Hollywood-based group of seven AM's and seven FM's principally owned by Leonard Kalmeson, bought KGST(AM) Fresno, Calif., for \$1,764,000 from Richard Ryan.

□ WPOM(AM) Riviera Beach, Fla., was sold for \$1,750,000 by Rodney Dore and Garth Reeves to partnership headed by Ferd Nette, general partner, who also owns WRIT(FM) Stuart, Fla.

□ WFIX(AM) Huntsville, WAJF(AM) Decatur, WRAB(AM) Arab and WSHF(AM) Sheffield, all Alabama, were sold for \$1,500,000 by J.B. Falt, who now owns no other stations. The purchaser was Comco Inc., a group headed by James C. Robinson, chairman; Joel Sharp, president, and 22 others. It owned two AM's and two FM's. One principal in the group is Walter Windsor, former chairman of SFN Communications, who sold WFTV(TV) Orlando, Fla.

□ A group headed by Frank Lazarus and Jerrold Lyons which also owns KXEW(AM) Tucson, Ariz., bought KOPO(AM) Marana, Ariz., for \$1.5 million from Steven Russell and Thomas Curley.

□ WLQY(AM) Hollywood, Fla., was sold for \$1,500,000 by a group headed by Daniel Cohen to Carl Maduri and Tony Lupo. Maduri is general manager of WAPE(AM) Jacksonville, Fla., and Lupo is vice president of Statewide Broadcasting, Pompano Beach, Fla.-based group owned by brothers, Scott and Jordan Ginsburg.

□ Dr. Gordon Page sold WHBO(AM) Pinellas Park, Fla., for \$1,430,000 to Metroplex Communications, a Cleveland-based station group of three AM's and five FM's principally owned by Norman Wain.

□ John Payne, Tim Meyers and Bill Daisa bought KLPS(AM) Santa Rosa, Calif., for \$1.4 million. Payne is a local real estate investor. Myers is former vice president of the Radio Advertising Bureau. Daisa is sales manager at KOIT-AM-FM San Francisco. Seller was F. Robert Fenton, who also owns three AM's and two FM's.

□ WKMI(AM) Kalamazoo, Mich., was sold for \$1.4 million by David Steere to Ronald Kackley and Randy Jung, news director and sales manager, respectively, of WHFB-AM-FM Benton Harbor, Me.

□ KHMO(AM) Hannibal, Mo., was sold for \$1,350,000 by Don C. Dailey to brothers

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Frank and James Bick, who also own KIDS(FM) Palmyra, N.Y.

□ KOKA(AM) Shreveport, La., was sold for \$1,150,000 to John Thomas, John Vaughn and Buddy Wooly, who also own WVKI(FM) Shreveport. Seller, headed by James A. Reeder, also owns co-located KCOZ(FM).

□ A group headed by station manager, Barbara Lewis, including Harvey Sandler, an investment counselor from Hewlett, N.Y.; Mario Gabelli, a New York securities broker, and Bob Buford, owner of Buford TV, bought WRKL(AM) New City, N.Y., for \$1,118,000 from Betty Ramey.

□ Milton Mitler sold WALE(AM) Falls River, Mass., for \$1,050,000 to Frank Battaglia, a Woodside, N.Y.-based computer software design firm owner.

## AM-FM Combos

Dominating radio sales for last year were the spin-offs from the various mergers and large group acquisitions. Number one on the list was the sale of WPAT-AM-FM Paterson, N.J. (New York) for \$49 million. As in the other services a new record price was established last year. Capcities sold the stations to Park Communications, the Ithaca, N.Y.-based newspaper publisher and station group of eight AM's, eight FM's and seven TV's, whose president is Roy Park.

□ Leading the list for radio sales for most of the year was the purchase of KTNQ(AM)-KLVE(FM) Los Angeles, for \$40 million, to H&W Communications, owned by Democratic representative from Hawaii, Cecil Heftel. The stations were sold by K-LOVE Radio Broadcasting. Malrite sued for breach of contract, saying it had a definitive agreement to purchase the station, but later settled out of court.

□ Another spin-off at the end of the last year was the sale of WWJ(AM)-WJOI(FM) Detroit for \$39 million by Gannett after the latter's purchase of ENA. The stations were purchased by a group of Detroit businessmen headed by David Hermelin. It also owns a cable system in Oxford, Miss.

□ WGST(AM)-WPCH(FM) Atlanta were sold by Meredith to Jacor Communications Inc., for \$20 million. Meredith also purchased KVVU-TV Las Vegas from *Tonight* show host, Johnny Carson. Jacor, based in Cincinnati, is publicly owned group of five AM's and five FM's, headed by Terry Jacobs.

□ WLAC-AM-FM Nashville were sold for \$18.5 million by Woody Sudbrink to Price Communications. Sudbrink also bought KAAY(AM)-KLPG-FM Little Rock, Ark., for \$3,750,000 from Multimedia Radio Inc. Price also purchased WNIC-AM-FM Dearborn, Mich., for \$18.2 million from Josephson International which bought the stations for \$4 million in 1977. Later, Price bought WIBA-AM-FM Madison, Wis., for \$5.6 million from the Des Moines Register Co. It was a year of great expansion for Price, which also bought WZZM-TV Grand Rapids, Mich.; WEEK-TV Peoria, Ill., and WCRG-TV Columbia-Jefferson

## Following radio station resale values

An annual study of prices paid for radio stations shows prices going up for FM stand-alones and AM-FM combinations but dipping slightly for AM stand-alones. Compiled by David Schutz, managing director of ComCapital, a New York-based investment banking firm, the study reviewed more than 650 station transactions in 1985 (the number differs from that in the chart on page 92 since BROADCASTING totals all stations sold in either multiple or single-unit transactions). The study, released to BROADCASTING for use in this "Special Report," excluded partial sales, sales of stations held by the seller for more than 10 years and first-time sales, limiting the sample to 212 sales.

The study shows that 70% of the stations were sold at a profit, 26% sold at a loss and 4% sold at their previous price. FM stand-alones led the list with price increases averaging 25%. AM-FM combinations were second with an average 11% increase in value. AM stand-alones showed an average 1% drop in value.

| Condition                   | All Stations | FM Stand-alone | AM-FM    | AM Stand-alone |
|-----------------------------|--------------|----------------|----------|----------------|
| Resold at a higher price    | 149          | 49             | 61       | 39             |
| Resold at a lower price     | 56           | 5              | 14       | 37             |
| Resold at the same price    | 7            | 1              | 2        | 4              |
| Average (gross) change      | +100%        | +212%          | +100%    | +21%           |
| Average length of ownership | 4.5 yrs.     | 3.9 yrs.       | 4.6 yrs. | 4.7 yrs.       |
| Average compound change     | +10%         | +25%           | +11%     | -1%            |
| Median compound change      | 9%           | 24%            | 14%      | 0%             |

son City, Mo., as well as Capcities spin-off, WKBW(AM) Buffalo, N.Y.

□ Scripps Howard was given 18 months to spin off KMEO-AM-FM Phoenix, after it bought KNXV-TV Phoenix. It sold the AM-FM combination for \$16 million to Group W.

□ WGKX(AM) Memphis and KSSN(FM) Little Rock, Ark., were sold for \$13.5 million by Kirby Confer and Paul Rothfuss, the principals in Keymarket Communications, to Al Kaneb, owner of two AM's and two FM's. Keymarket made bigger news by buying all the FM's owned by the Amatore Group for \$60.1 million (see group sales listing). Kirby and Rothfuss were also limited partners in the purchase of KIPR-AM-FM Diboll, Tex., for \$1 million from Linda Rubey, Connie McNab and Marsha Shields. Tom Love was general partner in the buying group.

□ KMCO-AM-FM Kansas City, Mo., was sold for \$11 million by Richard Fairbanks and family, who own two AM's and two FM's, to Summit Communications, a Winston-Salem, N.C.-based owner of four AM's, four FM's and four cable systems in

North Carolina and Georgia.

□ Gannett sold WWWE(AM)-WDOK(FM) Cleveland to the Cleveland Browns owner, Art Modell, for \$9.5 million. Modell sold WJW(AM) there to buy the AM-FM combination.

□ Tech/Ops sold its WPLM(AM)-WFOG(FM) Suffolk, Va., for \$9,250,000 to WOR(AM) New York personality, John A. Gambling. Gambling owns two AM's and two FM's. Tech/Ops, a Boston-based equipment manufacturer, sold its last station, WJYE(FM) Buffalo, N.Y., and has no other broadcast properties.

□ KQAM(AM)-KEYN-FM Wichita, Kan., was sold for \$8 million by Jim Long and country music singer Charlie Pride to David A. Roth, who owns AM-FM combinations in Fort Pierce, Fla.; Orleans, Mass., and Reno.

□ KIXI-AM-FM Seattle was sold for \$8 million by Wally Nelskog to a group headed by Earle Horton and Gordon Stenback, general manager of WRMR(AM)-WLTF(FM) Cleveland.

□ Affiliated Publications Inc. sold WHYN-AM-FM Springfield, Mass., for \$7.8 million

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to a New York holding company owned by Sherman Robbins and Thomas Ries. The buyer also owns Robbins & Ries Advertising and R&R Syndications.

□ KSGO(AM)-KGON(FM) Portland, Ore., was sold for \$6,750,000 by the Des Moines Register Co., which also sold WIBA-AM-FM Madison, Wis. (see above), and now has no other broadcast interests. KSGO-KGON were bought by Barry Ackerly, the owner of the Seattle Supersonics professional basketball team, who also bought KVOS-TV Bellingham, Wash.

□ Scornix Broadcasting Co. sold WTMA(AM)-WSSX(FM) Charleston, S.C., for \$6.4 million to Faircom Charleston, owned by Joel Fairman, a former New York stockbroker who also purchased WSBH(FM) Southampton, N.Y.

□ KHHT(AM)-KSJO(FM) San Jose, Calif., were sold for \$6,250,000 by Sterling Recreation Organization to Naragansett Capital Corp., a Providence, R.I.-based, publicly owned venture capital firm, headed by William Considine. Naragansett has an interest in nine cable systems. Sterling also sold KASH(AM)-KSND(FM) Eugene, Ore., for \$1.4 million to Community Pacific Broadcasting Corp., principally owned by David Benjamin, which, in turn sold KEED(AM) Eugene. Community Pacific also purchased WKRR-AM-FM Racine, Wis., for \$2,050,000 from Joel Thorpe.

□ KIIZ(AM)-KIXS(FM) Killeen, Tex., were sold by Neal Spelce for \$5,750,000 to Grace Broadcasting, a West Bloomfield, Mich.-based group of three AM's and three FM's, principally owned by Harvey Grace.

□ Surrey Broadcasting sold KAIR(AM)-KJYK(FM) Tucson, Ariz., for \$5.5 million to a new group, Citadel Communications, owned by Fritz Beesmeier and Lawrence R. Wilson. Beesmeier is former general manager of KIOI(FM) San Francisco. Wilson is an attorney from Phoenix. Surrey, owned by J.W. Nichols and his son, J. Kent Nichols, formerly owned five stations, but with this sale, has no other broadcast interests.

□ WJAX-AM-FM Jacksonville, Fla., were sold for \$5,260,000 by Silver Star Communications to Scott and Jordan Ginsburg's Statewide Broadcasting. Silver Star later bought WRIF(FM) from ABC. Statewide is Pompano Beach, Fla.-based group owning

five AM's and four FM's.

□ KRMD-AM-FM Shreveport, La., were sold for \$5 million by Smokey Hyde to George Francis, a former senior vice president of Voyager Communications. Francis also purchased WHHQ(AM)-WHHR(FM) Hilton Head, S.C., for \$3.7 million from Tom Harvey and WKIT(FM) Hendersonville, N.C., for \$2.2 million.

□ WJYA-AM-FM Marietta, Ga., were sold for \$5 million by LWB Corp. to Xenophon Zapis, owner of WHLO(AM) Akron, Ohio, and WZAK(FM) Cleveland.

□ Malrite sold WZUU-AM-FM Milwaukee for \$4.9 million to Amos Press, publisher of *Scott's Stamp Catalogue* and owned by J. Oliver Amos.

□ KLUB(AM)-KISN(FM) Salt Lake City were sold for \$4.5 million by Frank Carmen to Linda and Ballard Smith. Linda Smith is the daughter of the late Ray Kroc, founder of the McDonald's restaurant chain and owner of the San Diego Padres baseball team.

□ John B. Reynolds sold his WJBR-AM-FM Wilmington, Del., for \$4.3 million to Carter Burden, owner of WAEB-AM-FM Allentown, Pa., and WCTR-AM-FM Huntington, W.Va.

□ WOCB(AM)-WRZE(FM) West Yarmouth, Mass., were sold for \$4,150,000 by Sillerman-Morrow Broadcasting to Patch-Dunn Associates, principally owned by former WCIB-FM Falmouth, Mass., owner Ken Patch and family. Patch-Dunn also bought WHUT(AM)-WLHN(FM) Anderson, Ind., for \$2,762,000 from Eastern Broadcasting Corp., Washington-based group of four AM's and five FM's owned by Roger Neuhoff. Sillerman formed a new group, Sillerman Communications, that also purchased four Doubleday stations (see group sales).

□ KKPL-AM-FM Opportunity, Wash., was sold for \$4 million by Scott Munson to the station's general manager, Scott Christian-son.

□ Stoner Broadcasting bought WAVI(AM)-WDAO(FM) Dayton, Ohio, for \$4 million from Bud Crowl.

□ Ellek Seymour, who bought his first stations in Ocean City, Md., and Bethany Beach, Del., last year, expanded his portfolio with purchases of WDSC-AM-FM Dillon, S.C., for \$3.5 million from Phillip Brown; WYAK-AM-FM Surfside Beach-Garden City, S.C., for \$1,560,000 from a group headed

by Robert E. Johnson, and WSVS-AM-FM Crewe, Va., for \$1,413,000 from Thelbert Silverman. Seymour is now the owner of 12 AM's and nine FM's.

□ Country music entertainer Mel Tillis sold KIXC(AM)-KMML(FM) Amarillo, Tex., for \$3.5 million to the stations' general manager, Richard Haines.

□ WBBB(AM)-WPCM(FM) Burlington, N.C., were sold for \$3.4 million by Pegram Harrison to James Fort and John Yochum, who own three AM's and three FM's in North Carolina.

□ Bud MacMurray and Robert Fenton sold KCEY(AM)-KMIX(FM) Turlock, Calif., for \$3,375,000 to a group from Kalamazoo, Mich., headed by brothers Kenneth and Jerry Miller, attorneys.

□ KLAZ-AM-FM Little Rock, Ark., were sold for \$3,375,000 by Ron Curtis to group headed by Robert Oppenheimer, owner of an Austin, Tex.-based group of three AM's and four FM's.

□ Jack Simpson sold KLEO(AM)-KSKU(FM) Wichita, Kan., for \$3.3 million to Jerome Atchely, the former owner of KSSN-FM Little Rock, Ark., and WGKX-FM Memphis.

□ WKNR(AM)-WKFR-FM Battle Creek, Mich., were sold for \$3,250,000 by Joseph A. Waldschmitt to the stations' general manager, David L. Hicks.

□ WGH(AM)-WNSY(FM) Newport News, Va., were sold for \$3.2 million by R.J. Minor to Susquehanna Broadcasting Co., which also bought WYZZ-FM Wilkes-Barre, Pa. Susquehanna is York, Pa.-based group, principally owned by Louis J. Appell.

□ Richard James and Steve Hunter, who also own WIGY(AM)-WJTO(FM) Bath, Me., bought WIBX(AM)-WIBQ(FM) Utica, N.Y., for \$3,145,000 from ERI Communications.

□ WXCW(AM)-WIBM(FM) Jackson, Mich., were sold for \$3.1 million by John B. Casciani to Van Wagner Advertising, a New York-based advertising firm headed by Jason Perline.

□ American General Media Inc., an Arroyo Grande, Calif.-based station group of four AM's and three FM's owned by Lawrence Brandon and family, sold KKAL(AM)-KZOZ(FM) Santa Maria, Calif., for \$3,050,000 to Martin Hawke and Jim Barker. Barker is a former vice president of RKO General. Hawke is former owner of KSYC (AM) Yreka, Calif.

□ WSUB(AM)-WOGN(FM) Groton, Conn., were sold for \$2.9 million by Richard Lightfoot to Joel Hartsone and Barry Dickstein, owners of WDOV(AM)-WDSDFM) Dover, Del., and WUHN(AM)-WUPE(FM) Pittsfield, Mass.

□ Burbach Broadcasting, an Erie, Pa.-based group of two AM's and three FM's, principally owned by John Laubach and Robert Burstein, bought WMRN-AM-FM Marion, Ohio, for \$2.8 million from Robert Kanuth, John Courtright and George Joachim.

□ WDUR(AM)-WFXC(FM) Durham, N.C., were sold for \$2.8 million by Richard Glover to Donald Curtis, who also has an interest in WTAB(AM)-WKSJ(FM) Tabor City, N.C.

□ WIRC(AM)-WXRC(FM) Hickory, N.C., was sold for \$2,750,000 by Jerry Oakley,

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Tom Swatzel and William MacDonald to Westcom Inc., a group of ten owning WHAL(AM)-WYCQ(FM) Shelbyville, Tenn. They each already have a 10% interest in Westcom.

□ WMER(AM) Westbrook and WJBQ(FM) Portland, both Maine, were sold for \$2,750,000 by John W. Bride and family, who also own WMBA(AM) Ambridge, Pa., to Ellen Malcom, a Washington-based investor, and Peter Smyth, the former sales manager of WOR(AM) New York.

□ Ken Williams and Garlyn Shelton sold KTON(AM)-KTQN(FM) Belton, Tex., for \$2,630,000 to Chess Enterprises, which also bought KERV(AM)-KRVL(FM) Kerrville, Tex., for \$1,230,682. Chess is headed by Joe Abernathy, general manager of KNOW(AM)-KEYI(FM) Sheridan, Ark.

□ KCOL-AM-FM Fort Collins, Colo., were sold for \$2.5 million by E.F. Huse to Jack Minkow, a broadcasting consultant from Chicago and former general manager of WRIF(FM) Detroit and WLS-FM Chicago.

□ Phil Sydral, the former owner of *Inside Sports* magazine, bought KRAM(AM)-KITT(FM) Las Vegas for \$2.5 million from Don Cole.

□ KFRE(AM)-KFry(FM) Fresno, Calif., were sold for \$2.5 million by Walter Lake to Ralph Guild, president of the rep firm, McGavren Guild Inc.

□ Carl Lanci and Randall Blair bought WINW(AM)-WOOS(FM) Canton, Ohio, for \$2.5 million from Jack Steenbarger and Earl Wise. Lanci and Blair also bought WKLB-AM-FM St. John's, Mich., for \$1.2 million from Charles McLavy.

□ WKQE(AM)-WBG(FM) Tallahassee, Fla., were sold for \$2,340,000 by brothers Scott and Jordan Ginsburg to Mark Woolfson. Woolfson later bought WGUS-AM-FM North Augusta, Ga., for \$2 million from Cal Young and Donald Kern and WSBY(AM)-WQHQ(FM) Ocean City, Md., for \$1,975,000 from Evening Post Publishing Co. He also bought WWQQ(FM) Wilmington, N.C.

□ KMMM(AM)-KGGG-FM Rapid City, S.D., were sold for \$2,275,000 by Gene Taylor Broadcasting to Thomas Ingstad who also sold AM-FM combinations in Wisconsin, South Dakota and North Dakota (see group sales). KNUJ(AM)-KXLP(FM) New Ulm, Minn., were sold for \$1,325,000 by Hazel Mickelson to James D. Ingstad, who owns an AM-FM in Breckenridge, Minn., and is brother of Thomas Ingstad.

□ James Goodman, owner of Capitol Broadcasting Co., a Raleigh, N.C.-based station group of two AM's, five FM's and one TV, bought WOHS(AM)-WXIK(FM) Shelby, N.C., for \$2,225,124 from Paul Porter and Harold Watson. Goodman also bought WCKS(FM) Cocoa Beach, Fla. (see FM sales).

□ Ivan Braiker and Jim Ireland bought KSRN-AM-FM Reno for \$2,110,000 from Carl Roloff. Braiker and Ireland had earlier purchased KQAK-FM San Francisco for (see FM sales).

□ WIOW(AM)-WZVZ(FM) Kokomo, Ind., were sold for \$2.1 million by David C. Keister, who owns three AM's and three FM's, to a group headed by Howard L. Schrott that

owns two AM's and two FM's.

□ KLCL(AM)-KHLA(FM) Lake Charles, La., were sold for \$2 million by Perry Samuels to Harold Holder, owner of AM-FM's in Thomasville, Ga., and Selma, Ala.

□ The Santa Barbara News-Press sold KTMS(AM)-KKOO(FM) Santa Barbara, Calif., for \$2 million to Harry McMurray and Robert Fenton. McMurray owns KATO(AM)-KXKQ(FM) Safford, Ariz. Fenton owns two AM's and two FM's. Together they also own KCEY(AM)-KMIX(FM) Turlock, Calif.

□ WMBG(AM)-WQKS(FM) Williamsburg, Va., were sold for \$2 million by Cicero Green, who has no other broadcast interests, to a group which has interest in limited partnerships in seven AM's and eight FM's. It is headed by general partner, Robert Understein, and limited partners, Jason Shrinky, Bruce Eisen and James Weitzman, partners in Washington communications law firm of Shrinky, Eisen & Weitzman.

□ WALG(AM)-WKAK(FM) Albany, Ga., was sold for \$1,925,000 to Robert (Peabo) Bryson, recording artist, by Allen M. Woodall. Woodall also owns WDAK(AM)-WEIZ(FM) Columbus, Ga., and had an interest in two AM's and two FM's which he sold to his brother, William Woodall (see group sales). With Ronald J. Verlander, William Woodall owns four AM's and four FM's. They purchased WLET-AM-FM Toccoa, Ga., for \$1.8 million from Otto MacDonald and WJPD-AM-FM Ishpeming, Mich., for \$1 million from Eugene Halker who also owns WKLB-AM-FM Iron River, Mich. Verlander's father is a general partner in KBSI-TV Cape Girardeau, Mo.

□ Aloha Broadcasting Co., owned by Barbara Dalderis and Pat Cannan sold KKUA(AM)-KQMQ-FM Honolulu, its only property, for \$1.9 million to James Ellis and Jack Kelly, owners of KNMQ(FM) Santa Fe, N.M.

□ WSAU(AM)-WIFC(FM) Wausau, Wis., was sold for \$1,875,000 by a group headed by David Eskowitz to the Milwaukee Journal Co.

□ A group headed by David Small, the former president of KMGC(FM) Dallas, bought KQCR(AM) Cedar Rapids, Iowa (see AM sales), and KJJO(AM)-KFST(FM) St. Joseph, Mo., for \$1,845,000 from Jim Ramsland and Dale Cowle. Cowle divested all his broadcast properties with the sale of KASI

(AM)-KCCQ(FM) Ames, Iowa, for \$1.3 million to Ames Broadcasting vice president, Betty Baudler, who has no other broadcast interests.

□ New York Subways Advertising Co., owned by Marvin Schwartz, William Applebaum and three others, which owns the advertising franchise for New York's subway system, bought WFAS-AM-FM White Plains N.Y., for \$1.8 million from Herb Saltzman.

□ KSET-AM-FM El Paso was sold by John Dunn and Berkely Fraser to a group headed by brothers, Jim and Jerry Ray, who also own KGNB(AM)-KNBT(FM) New Braunfels, Tex. The purchase price was \$1,750,000.

□ WGUL-AM-FM New Port Richey, Fla., was sold by Ralph Johnson and William Sanders to Carl and Betty Lou Marcocci, former owners of WKTM-FM Charleston, S.C., for \$1,750,000.

□ At the close of the year, KUIC(AM) Vacaville, Calif., owner, Harry Benton, bought KLLB(AM)-KROK(FM) Lompoc, Calif., from Andrew Reimer and Donald Berlanti for \$1,750,000.

□ Also at the end of the year, KMLB(AM)-KWEZ(FM) Monroe, La., was sold for \$1.7 million by Robert Powell to Frank Holladay, who also owns stations in Biloxi and Meridian, both Mississippi, and Gainesville, Fla.

□ Times Publishing Inc., an Erie, Pa.-based owner of one AM and two FM's principally owned by Edward Mead and family, bought WVTY(AM) Dunedin-WTVY-FM Holiday, Fla., for \$1.7 million from Sylvan Taplinger, Gary Hess and Martin Spector, owners of WTAI(AM)-WTVI(FM) Melbourne, Fla.

□ Southern Starr Broadcasting Group Inc., which bought control of WTID(AM) Suffolk, Va., also bought WPMP(AM)-WPMO(FM) Pascagoula, Miss., for \$1,675,000 from Bob McGregor and Fred Jones.

□ Taft Radio vice president, Ted Ruscitti, bought WBVP(AM)-WWKS(FM) Beaver Falls, Pa., for \$1,550,000 from Hall Communications.

□ Jerry Condra, who sold WPDE(TV) Florence, S.C., early last year, then bought KTRM(AM)-KZZB(FM) Beaumont, Tex., from Dorothy Bridgeman for \$1,550,000.

□ WHFB-AM-FM Benton Harbor, Me., were sold for \$1.5 million by Willard Bannion and family to a group headed by Donn



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Winther, a former executive vice president of Selcom, New York.

□ Thomas Joyner, David Weil and Gregg Skall bought WLDS(AM)-WEAL(FM) Jacksonville, Ill., for \$1.5 million from William Fay. Later, they purchased WENC(AM)-WQTR(FM) Whiteville, N.C., for \$1.2 million from Herman Leder, James High and W.D. Black. They also bought WLRW(FM) Champaign, Ill. (see FM sales).

□ Marvin Collinson sold KCIM(AM)-KKRL(FM) Carroll, Iowa, to a group including his son, Paul, and owners of KGLO(AM) Mason City, Iowa, Gerald Bretey and Lewis von Nostrand. The price was \$1.5 million.

□ Jack Rich, owner of KMMJ(AM)-KEZB(FM) El Paso, bought KRLB-AM-FM Lubbock, Tex., from Don Workman for \$1,450,000.

□ WBTB(AM) Beaufort-WZYC(FM) Newport, N.C., were sold for \$1.4 million by Frederick McCune and family to a group headed by Jacob Brown and Edens Broadcasting vice president, J. Phillip Goldman. Brown has an interest in KROD(AM)-KLAQ(FM) El Paso.

□ Equal partners Derin Carmack, Dan Jensen, Jack Spiker and Dennis Drake, who own KJUY(AM) Colorado Springs, bought KLOV-AM-FM Loveland, Colo., for \$1,350,000 from Jerry Pound and Travis Reeves.

□ KIRX(AM)-KRXL(FM) Kirksville, Mo., were sold for \$1.3 million by Vera Burk and family to David Nelson, owner of WAYY(AM)-WAXX(FM) Eau Claire, Wis.

□ Tichenor Media Systems, a Harlingen, Tex.-based station group of four AM's, one FM and one TV owned by McHenry Tichenor and family, bought KYSR-AM-FM El Paso for \$1.3 million from Al Greenfield. Tichenor also bought WIND(AM) Chicago (see AM sales) after it sold KGBT-TV Harlingen (see VHF sales).

□ KVAN(AM) Vancouver, Wash., and KRGL(AM)-KXIQ(FM) Bend, Ore., were sold for \$1,289,964 by Capp Broadcasting Group Inc. to Gentry Development Corp., owned by William Williamson, a certified public accountant from Roseburg, Ore., and Bruce Engel, Portland, Ore., businessman.

□ Adams Communications vice president, Matt Mills, bought KEIN(AM)-KLFM(FM) Great Falls, Mont., for \$1,250,000 from Sundance Communications.

□ Robert Castellanos and James Johnson who have interests in WAFB-AM-FM Clewiston, Fla., bought WYUS(AM)-WAFB(FM) Milford, Del., for \$1,250,000 from Herb Schnall and James Kane.

□ KFKA(AM)-KGBS(FM) Greeley, Colo., were sold for \$1,240,000 by Bob Treadway, George Moore and Frank Gilbreth to Ed Elliot and Henry Zoller, local investors with no other broadcast interests.

□ Mark Pecan who owns a Chicago-based advertising time sales firm bought WAQE-AM-FM Rice Lake, Wis., for \$1.2 million from Thomas Betscha and Willard Weegman.

□ Carl Como and Ron Samuels, who sold WNFJ(FM) Daytona Beach, Fla. (see FM sales), bought KSLM(AM)-KSKD(FM) Salem,

Ore., for \$1.2 million from brothers, William and George Franklin.

□ KFLG(AM)-KAFF(FM) Flagstaff, Ariz., were sold for \$1,183,000 by Guy Christian to Robert Towe, Richard Sharp, Richard Bonner and Charlene Parks. Towe and Sharp have cable interests in California and Bonner and Parks are attorneys.

□ General manager Ken Woodfin was joined by state legislator Milton Hirsch in purchasing WTHB(AM)-WZZW(FM) Augusta, Ga., for \$1,150,000 from Frances Bennet.

□ KIOO(AM)-KVEE(FM) Grand Junction, Colo., were sold for \$1.1 million to John C. Culpepper and Barry Turner by a group including Carl Anderson, the station's general manager. Together, Culpepper and Turner own a group of four AM's and four FM's with Culpepper individually owning FM's in Idaho and Florida.

□ Norton Warner, owner of a Lincoln, Neb.-based station group of three AM's and three FM's bought KSTR-AM-FM Grand Junction, Colo., for \$1.1 million from Thomas J. Weins.

□ KJAN-AM-FM Atlantic, Iowa, were sold for \$1.1 million by E.G. Faust to Valley Broadcasting Co., headed by John Carl, Robert Selden and Brent Slay, who have interests in three AM's and two FM's.

□ Charles Doss, who owns no other stations, sold WROM(AM)-WKCC(FM) Rome, Ga., to A. Mills Fitzner, a former general manager of WHGI(AM) Augusta, Ga., for \$1,050,000.

□ Dennis Israel, owner of the New York-based station group, Sky Corp., sold WEZG-AM-FM North Syracuse, N.Y., for \$1,050,000 to Franklin Lorenz, who also owns WBLK-FM Dewey, N.Y.

□ WFRJ(AM)-WXXQ(FM) Freeport, Ill., was sold for \$1 million by C.R. Griggs, who also owns WSOY-AM-FM Decatur, Ill., and WLAP-AM-FM Lexington, Ky., to Arnold Zaff, who has an interest in WEIC-AM-FM Charleston, N.C., and a cable system in Oakland, Mich.

□ Ogden Broadcasting sold WAMT(AM)-WJXX(FM) Titusville, Fla., to Sidney Frazer, a former owner of WELE-AM-FM Deland, Fla.

□ Donald Jones, who owns four AM's and one FM, sold KFBC(AM)-KFBQ(FM) Cheyenne, Wyo., to John Schindeler and Stewart Haskell for \$1 million. Schindeler is the general manager of KHX(AM)-KTCL(FM) Fort Collins, Colo., where Haskell is the sales manager.

□ William Phalen and Leslie Rudd bought KAKZ-AM-FM Wichita, Kan., for \$1 million from Barry Staub and Bud Beren.

## Cable TV

The following is a list of the major cable sales in 1985. Since cable transactions are not required to be reported to any government agency, prices are not often disclosed so an accurate estimation of 1985's sales is impossible to tabulate. The industry norm for judging the cost of a cable sale is \$1,000 per subscriber. With that as a rough guide, it can be said that cable sales totaled over \$6

billion.

At the end of the year, Group W sold most of its cable systems to a consortium of cable MSO's, including Tele-Communications Inc., Time Inc.'s American Television & Communications, Comcast Cable, Daniels & Associates and Century Communications. The price for the 135 cable systems came to around \$1,050 per subscriber or about \$1.6 billion. Adding the debt and tax liabilities associated with the deal, it amounted to around \$2.1 billion, or the largest deal in cable history.

The next largest sale, was Kohlberg Kravis Roberts & Co.'s purchase of Storer Communications. With KKR paying about \$87 to \$88 per share, the total price came to \$2.5 billion.

Cox Communications was taken private last year by members of the Cox family and management. The transaction was valued at \$1.3 billion. Cox owns 50 cable systems serving 1.7 million subscribers.

Capital Cities Communications sold its cable systems to the Washington Post Co. for \$350 million.

Warner Communications, purchase of American Express's interest in Warner-Amex Cable was one of last year's larger sales, with Warner buying the remaining 50% of the company for \$450 million. The WA systems serve more than 1.3 million subscribers. Warner-Amex had earlier sold its Dallas system to publicly held Heritage Communications, Des Moines, Iowa-based MSO, for \$110 million.

Jones Intercable, publicly held Englewood, Colo.-based cable group headed by Glenn Jones, majority stockholder, bought most of Tribune Co.'s cable interests when it purchased 15 systems for \$237 million. The remaining six systems were reported to be under negotiations to be sold to Tribune Cable's president, Doug Dittrick.

One of the year's larger swaps was the approximately \$200-million trade of eight systems between Storer and Times Mirror. Times Mirror acquired systems in Phoenix, Paradise Valley and Mesa, all Arizona, and Laguna Beach, San Juan Capistrano and San Clemente, all California. Storer, in turn received systems in Louisville, Ky.; Little Rock and Jacksonville, both Arkansas, and Point Pleasant Beach, N.J.

McCaw Communications Co., bought systems in Tucson, Ariz.; Aberdeen, Wash.; The Dalles, Ore., and a system serving Astoria, Seaside and Warrenton, all Oregon, from Cox Cable Communications, Atlanta-based subsidiary of station group and publisher, Cox Communications, for \$90 million.

United Cable Television Corp. bought Times Mirror Cable TV's Hartford, Conn., system for \$61.5 million. Times Mirror was forced to sell the system because of state cable-newsprint crossownership rules.

A system serving Long Beach, Calif., was sold for approximately \$40 million to Simmons Communications by Cable Communications Co., a joint venture of Times-Mirror Cable Television and Knight Ridder Broadcasting.

Cox sold its system serving Marquette,

Mich., for approximately \$16 million to Bresnan Communications, White Plains, N.Y.-based cable group principally owned by former Group W Cable President William Bresnan.

A system serving Upper Merion Township, King of Prussia, Doylestown, Buckingham, Chalfont and New Britain, all Pennsylvania, was sold by Robert F. McGinley and Marvin Scharfstein, who have no other cable interests, to Lenfest Communications, a Huntingdon Valley, Pa.-based group owned by Gerry Lenfest, for approximately \$12,750,000.

Cox Cable sold a system serving Fort Wayne, Ind., to Citizen's Cable Communications Inc. for \$9,750,000. Citizen's is publicly traded, based in New Haven, Ind.

Austin, Tex.-based Prime Cable sold a system in Marlboro, Mass., to American Cablesystems Corp. for approximately \$7 million. ACS is a publicly owned group based in Beverly, Mass., and headed by Stephen Dodge.

Cardiff Communications, publicly owned, Denver-based MSO headed by Pat Patterson, bought systems serving West Plains, Mo.; Amarillo, Tex., and Woodmoor, Colo., for \$5.2 million from, respectively, Community Cable, owner of four Missouri systems headed by Robert Neathery; Suburban Cable, owned by Dale Merriam, who has no other cable interests, and Cable West, a publicly owned group of six systems headed by Robert Krebs.

Gateway Cablevision, which also owns

systems in New York state, sold a system serving Leon County, Fla., for approximately \$5 million to Group W. Group W later bought a system serving Manatee county, Fla., from William Martin, Vernon Gill and William Roberts, Tampa-based cable consultants.

Storer sold a system in Pasco county, Fla. to Gulfstream Cablevision, a Tampa-based MSO owned by H. Gene Gawthrop, vice president with cable broker, Communications Equity Associates. The system has

4,280 subscribers.

Commonly owned Beaver Valley Cable TV Associates and L.M. Cablevision sold systems in Beaver county, Pa., and the Pittsburgh-based investment firm, Allegheny Financial Corp., sold a system serving nine towns in west-central Ohio for approximately \$5 million to a new company owned by Robert McAllister, former vice president and chief financial officer of Warner Cable, and Walter Bent, former Warner Cable of Pittsburgh. □

## Record sales good news for brokers

**Although many of the mega-deals were not handled by brokers, 1985 was a good year all the same**

Besides being the biggest year ever for the total sale of broadcast stations, 1985 was, predictably, the best year for every broker canvassed by BROADCASTING. Some brokers, accustomed to a specialty that has its ups and downs, wondered how long the good times would keep rolling.

Joe Sitrick, broker with Blackburn & Co. in Washington, said: "The industry is mature now; there's no more blue sky; we have a history to go on." Sitrick saw the bigger mergers of last year as anomalies: "You've really got to treat them as nonrecurring mega-sales," he said. Apart from them, "it was a good year for normal station trading."

Few brokers figured in the mega-deals.

One who did was Howard Stark, who last year brokered over \$300 million in sales. Stark was a consultant to Capcities, which acquired ABC and brought in the buyer in its sale of two TV stations to Scripps Howard for \$246 million. But Stark also felt that the big deals were a phenomenon, "I think we've seen the peak year in 1985 for the big deals; there's not too much left out there," he said, "but there will always be some business."

Other brokers saw a possibility of time bombs ticking in the 1985 market. Cecil Richards, a broker headquartered in Falls Church, Va., whose firm figured in \$50 million in sales last year, said: "There are some areas where deals have been done by people who are not large broadcasters and who are buying in response to a fad. There's not a lot, but I'm concerned that if a few deals don't

## Dow Jones & Company, Inc.

has sold a portion of its minority interest in  
Continental Cablevision, Inc. to

## Continental Cablevision, Inc.

*The undersigned acted as financial advisor to  
Dow Jones & Company, Inc. and assisted in the  
negotiations leading to this transaction.*

## Shearson Lehman Brothers Inc.

January, 1986

## FM's

### Tendered

■ WQTC (102.3 mhz) Two Rivers, Wis.—Seeks CP to change community of lic. to Manitowoc, Wis.; change TL; change HAAT to 328 ft., and make changes in ant. sys. App. Jan. 15.

### Accepted

■ KPDJ (92.3 mhz) Eureka, Calif.—Seeks CP to change ERP to 32.3 kw and change HAAT to 1,525 ft. App. Jan. 15.  
■ KSUR-FM (99.5 mhz) Greenfield, Calif.—Seeks mod. of CP to change TL and change HAAT to 492 ft. App. Jan. 14.  
■ KBZT (97.1 mhz) Los Angeles—Seeks mod. of CP to change TL; change ERP to 20.9 kw; change HAAT to 3,000.54 ft., and make changes in ant. sys. App. Jan. 14.  
■ KBCO-FM (97.3 mhz) Boulder, Colo.—Seeks mod. of lic. to operate formerly authorized facilities as aux. App. Jan. 16.

■ KURA (104.9 mhz) Ouray, Colo.—Seeks mod. of CP to change TL. App. Jan. 14.  
■ WOVV (95.5 mhz) Fort Pierce, Fla.—Seeks CP to change TL; change ERP to 100 kw, and change HAAT to 980.72 ft. App. Jan. 14.

■ WCXL (101.7 mhz) Vero Beach, Fla.—Seeks mod. of CP to change ERP to 1.39 kw and change HAAT to 464.78 ft. App. Jan. 14.

■ WIXV (95.5 mhz) Savannah, Ga.—Seeks CP to change TL and change HAAT to 980.72 ft. App. Jan. 14.

■ KNWS-FM (101.9 mhz) Waterloo, Iowa—Seeks CP to install aux. sys. App. Jan. 14.

■ WKKY (104.9 mhz) Moss Point, Miss.—Seeks CP to change TL and change HAAT to 328 ft. App. Jan. 15.

■ WRFM (105.1 mhz) New York—Seeks CP to install aux. sys. App. Jan. 14.

■ WQTR (99.1 mhz) Whiteville, N.C.—Seeks CP to change TL; change ERP to 100 kw, and change HAAT to 981 ft. App. Jan. 15.

■ KMOD-FM (97.5 mhz) Tulsa, Okla.—Seeks mod. of CP to change TL; change ERP to 96.2 kw, and change HAAT to 1,326.76 ft. App. Jan. 15.

■ KHUG-FM (105.1 mhz) Phoenix, Ore.—Seeks mod. of CP to change TL; change ERP to 51.7 kw, and change HAAT to 544.48 ft. App. Jan. 14.

■ \*WNJB (ch. 58) New Brunswick, N.J.—Seeks CP to change ERP to vis. 1,321 kw. App. Jan. 7.

■ WNJX-TV (ch. 22) Mayaguez, P.R.—Seeks MP to change ERP to vis. 200 kw, aur. 20 kw; change HAAT to 1,137 ft., and replace ant. App. Jan. 16.

■ WTN (ch. 14) Ponce, P.R.—Seeks MP to change ERP to vis. 120 kw, aur. 12 kw; change HAAT to 1,022 ft.; replace ant., and change TL. App. Jan. 7.

■ KOCV-TV (ch. 36) Odessa, Tex.—Seeks MP to change HAAT to 502 ft. and change TL. App. Dec. 31.

■ WVER (ch. 28) Rutland, Vt.—Seeks CP to change max. ERP vis. to 247 and change HAAT to 1,402 ft. App. Jan. 15.

## TV's

### Accepted

■ KTVK (ch. 3) Phoenix—Seeks CP to change HAAT to 1,778 ft.; replace ant., and change TL. App. Jan. 8.

■ KSCH-TV (ch. 58) Stockton, Calif.—Seeks MP to change TL and change HAAT to 1,213.6 ft. App. Jan. 8.

■ WDTS (ch. 38) Seaford, Del.—Seeks MP to change ERP to vis. 3,400 kw, aur. 340 kw and change HAAT to 1,485.9 ft. App. Jan. 8.

■ WAYK (ch. 56) Melbourne, Fla.—Seeks MP to move SL outside community of lic. App. Jan. 16.

■ WCTV (ch. 6) Thomasville, Ga.—Seeks CP to change ERP to vis. 97.5 kw, aur. 19.5 kw; change HAAT to 2,031 ft., and change TL. App. Jan. 9.

■ WBKZ (ch. 63) Angola, Ind.—Seeks CP to change ERP to vis. 2,900 kw, aur. 290 kw. App. Jan. 16.

■ WCLJ (ch. 42) Bloomington, Ind.—Seeks MP to change ERP to vis. 5,000 kw, aur. 500 kw; replace ant.; change TL, and change HAAT to 1,044.02 ft. App. Jan. 8.

■ KHCA (ch. 41) Alexandria, La.—Seeks MP to change ERP to vis. 205 kw, aur. 20.5 kw and change HAAT to 297.2 ft. App. Jan. 9.

■ KADN (ch. 15) Lafayette, La.—Seeks CP to change ERP to vis. 2,630 kw, aur. 263 kw. App. Jan. 7.

■ \*KTCI-TV (ch. 17) St. Paul—Seeks CP to change ERP to vis. 1,000 kw and replace ant. App. Jan. 7.

■ \*WEKW-TV (ch. 52) Keene, N.H.—Seeks CP to change ERP to vis. 60 kw. App. Jan. 7.

■ WQOT (ch. 60) Merrimack, N.H.—Seeks MP to change ERP to vis. 1,096 kw, aur. 110 kw and change HAAT to 942.9 ft. App. Jan. 8.

■ WJCB (ch. 49) Norfolk, Va.—Seeks MP to change ERP to vis. 2,970 kw, aur. 270 kw; change HAAT to 1,137 ft., and replace ant. App. Jan. 16.

## Actions

### AM's

■ KBBV (1050 khz) Big Bear Lake, Calif.—Dismissed app. to construct ant. and change TL. Action Dec. 23.

■ KWKW (1300 khz) Pasadena, Calif.—Returned app. to increase night power to 2.5 kw and make changes in ant. sys. Action Jan. 9.

■ WHBO (1040 khz) Pinellas Park, Fla.—Granted app. to make changes in DA sys.; reduce nighttime power to .5 kw, and change TL. Action Dec. 31.

■ WDUN (550 khz) Gainesville, Ga.—Granted app. to operate transmitter by remote control from main SL. Action Jan. 2.

■ WSFB (1490 khz) Quitman, Ga.—Granted app. to increase power to 1 kw. Action Dec. 26.

■ KIKI (830 khz) Honolulu—Granted app. to change TL. Action Dec. 30.

■ KSSK (590 khz) Honolulu—Granted app. to change TL. Action Dec. 30.

■ WTTL (1310 khz) Madisonville, Ky.—Granted app. to increase day power to 2.5 kw. Action Jan. 9.

■ WYST (1010 khz) Baltimore—Granted app. to change TL. Action Dec. 27.

■ WCSP (1520 khz) Crystal Springs, Miss.—Returned app. to change freq. to 590 khz and change power to 500 w. Action Jan. 9.

■ KOSC (1510 khz) Marshfield, Mo.—Returned app. to increase power to 1 kw. Action Jan. 9.

■ WDER (1320 khz) Derry, N.H.—Granted app. to change DA parameters. Action Jan. 13.

■ WXMC (1310 khz) Parsippany-Troy Hill, N.J.—Returned app. to add night service with 360 w. Action Jan. 9.

■ WLIR (1420 khz) Herkimer, N.Y.—Granted app. to make changes in ant. sys. Action Jan. 13.

## Summary of broadcasting as of October 30, 1985

| Service                     | On Air | CP's | Total * |
|-----------------------------|--------|------|---------|
| Commercial AM               | 4,805  | 170  | 4,975   |
| Commercial FM               | 3,846  | 418  | 4,264   |
| Educational FM              | 1,220  | 173  | 1,393   |
| Total Radio                 | 9,871  | 761  | 10,632  |
| FM translators              | 789    | 444  | 1,233   |
| Commercial VHF TV           | 541    | 23   | 564     |
| Commercial UHF TV           | 381    | 222  | 603     |
| Educational VHF TV          | 113    | 3    | 116     |
| Educational UHF TV          | 185    | 25   | 210     |
| Total TV                    | 1,220  | 273  | 1,493   |
| VHF LPTV                    | 230    | 74   | 304     |
| UHF LPTV                    | 134    | 136  | 270     |
| Total LPTV                  | 364    | 210  | 574     |
| VHF translators             | 2,869  | 186  | 3,055   |
| UHF translators             | 1,921  | 295  | 2,216   |
| ITFS                        | 250    | 114  | 364     |
| Low-power auxiliary         | 824    | 0    | 824     |
| TV auxiliaries              | 7,430  | 205  | 7,635   |
| UHF translator/boosters     | 6      | 0    | 6       |
| Experimental TV             | 3      | 5    | 8       |
| Remote pickup               | 12,338 | 53   | 12,391  |
| Aural STL & intercity relay | 2,836  | 166  | 3,002   |

\* Includes off-air licenses.

■ WFBL (1390 khz) Syracuse, N.Y.—Granted app. to change TL; replace ant., and make changes in ant. sys. Action Jan. 10.

■ WQCC (1540 khz) Charlotte, N.C.—Granted app. to change TL. Action Dec. 24.

■ WHIZ (1240 khz) Zanesville, Ohio—Granted app. to make changes in ant. sys. Action Jan. 8.

■ WYNS (1160 khz) Lehigh, Pa.—Granted app. to increase day power to 5 kw; add night service with 1 kw, DA-2, and make changes in ant. sys. Action Jan. 8.

■ WKJB (710 khz) Mayaguez, P.R.—Granted app. to increase night power to 750 w. Action Jan. 10.

■ WIXR (1500 khz) Mount Pleasant, S.C.—Granted app. to change freq. to 1480 khz and change day power to .88 kw. Action Jan. 9.

■ WBUG (1430 khz) Ridgland, S.C.—Granted app. to decrease power to 880 w; change TL, make changes in ant. sys. Action Jan. 8.

■ KJSA (1140 khz) Mineral Wells, Tex.—Granted app. to change TL. Action Jan. 13.

■ WLVA (590 khz) Lynchburg, Va.—Granted app. to increase day power to 5 kw and make changes in ant. sys. Action Jan. 7.

■ WLEE (1480 khz) Richmond, Va.—Granted app. to change TL. Action Dec. 30.

■ WCRB (660 khz) Rural Retreat, Va.—Granted app. to increase power to 550 w. Action Jan. 8.

## FM's

■ KZZZ (94.7 mhz) Kingman, Ariz.—Dismissed app. to change TL; change ERP to 12.589 kw, and change HAAT to 3,640.48 ft. Action Jan. 6.

■ KOOL-FM (94.5 mhz) Phoenix—Granted app. to change TL and change HAAT to 1,653.12 ft. Action Dec. 31.

■ KBZT (97.1 mhz) Los Angeles—Granted app. to install aux. ant. sys. Action Dec. 17.

■ KWAZ (97.9 mhz) Needles, Calif.—Dismissed app. to change ERP to 4.1 kw. Action Jan. 3.

■ KDJK (95.1 mhz) Oakdale, Calif.—Dismissed app. to change HAAT to 631.6 ft. Action Jan. 3.

■ KCRT-FM (92.7 mhz) Trinidad, Colo.—Granted app. to change freq. to 92.5 mhz; change TL; change ERP to 91.2 kw, and change HAAT to 1,033 ft. Action Dec. 31.

■ \*WVPT (90.3 mhz) Westport, Conn.—Granted app. to move ant. 160 ft. north and make changes in ant. sys. Action Dec. 31.

■ WOVU (101.7 mhz) Ocean View, Del.—Granted app. to change TL. Action Jan. 10.

■ WRQX (107.3 mhz) Washington—Granted app. to install aux. sys. Action Dec. 17.

■ WQPD (94.3 mhz) Lake City, Fla.—Granted app. to install new transmission sys. Action Dec. 31.

■ WJYA-FM (104.1 mhz) La Grange, Ga.—Granted app. to change TL; change HAAT to 1,290.02 ft., and make changes in ant. sys. Action Dec. 18.

■ WKCX (97.7 mhz) Rome, Ga.—Granted app. to change ERP to .472 kw and change HAAT to 779.66 ft. Action Dec. 31.

■ WLNK (106.3 mhz) Lansing, Ill.—Granted app. to change ERP to 2 kw and change HAAT to 396.88 ft. Action Jan. 10.

■ WQXE (100.1 mhz) Elizabethtown, Ky.—Granted app. to change ERP to 2.14 kw and change HAAT to 379.82 ft. Action Dec. 31.

■ KQID-FM (93.1 mhz) Alexandria, La.—Granted app. to operate formerly authorized facilities as aux. Action Dec. 20.

■ KDBH-FM (97.7 mhz) Natchitoches, La.—Granted app. to operate aux. ant. sys. Action Dec. 11.

■ KOGM (107.1 mhz) Opelousas, La.—Granted app. to install new transmission sys. Action Dec. 20.

■ \*WCSG (91.3 mhz) Grand Rapids, Mich.—Granted app. to change TL; change HAAT to 570 ft., and change ERP to 9 kw. Action Dec. 31.

■ WQXC-FM (100.9 mhz) Osgo, Mich.—Granted app. to change HAAT to 328 ft. Action Dec. 31.

■ WZND-FM (99.3 mhz) Zeeland, Mich.—Granted app. to change ERP to 2.4 kw. Action Dec. 31.

■ KHEZ (96.1 mhz) Crookston, Minn.—Granted app. to change HAAT to 415 ft. Action Jan. 9.

■ WLTE (102.9 mhz) Minneapolis—Granted app. to install transmission sys. Action Dec. 11.

■ WQAZ (92.7 mhz) Cleveland, Miss.—Granted app. to